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COMMUNITY GUIDE



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# GETTING DOWN TO **BUSINESS** IN **CENTRAL NEW YORK**

Lockheed Martin is proud to support the CenterState Corporation for Economic Opportunity and its more than 2,000 members. We understand the importance of partnering with civic leadership, nonprofit organizations, educational institutions and local businesses to find innovative solutions to complex challenges. Through these partnerships, our goal is to help local communities thrive and grow to a greater tomorrow.





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## WE'RE HERE TO HELP

CenterState CEO is an independent and forward-thinking economic development strategist, business leadership organization and chamber of commerce, dedicated to the success of its members and the prosperity of the region. Our vision is for a vibrant and globally connected region recognized as a place where business thrives and people prosper. We advocate for smart business, facilitate regional growth and promote community prosperity, all of which enhances the incredible quality of life we enjoy!

We hope you will contact us for any information you need related to business leaders, employers, schools and colleges, cultural and sports attractions, and more. An online Business Directory featuring a comprehensive listing of thousands of organizations across the region is also available at [www.centerstateceo.com/business-directory](http://www.centerstateceo.com/business-directory).

For more information, visit us at [www.centerstateceo.com](http://www.centerstateceo.com).

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## 2017 CENTRAL NEW YORK COMMUNITY GUIDE

Published by CenterState CEO  
115 W. Fayette St., Syracuse, NY 13202  
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[ceo@centerstateceo.com](mailto:ceo@centerstateceo.com) • [www.centerstateceo.com](http://www.centerstateceo.com)

**Publisher:** Robert M. Simpson

**Executive Editor:** Christa Glazier

**Editor:** Cindy Gambell

**Contributing Writer:** Emily Kulkus

**Advertising Sales:** Beth Savicki

**Concept & Design:** Hopko Designs

**Printer:** Quartier Printing

**Photos:** courtesy of Wainwright Photography, unless otherwise noted

### Cover photos courtesy of:

Biking, Cayuga County, Kristian Reynolds

Musicians, Onondaga County, Wainwright Photography

Date night, Onondaga County, Sarah Kinslow

New York State Fair, Onondaga County, Wainwright Photography

INFICON manufacturing, Onondaga County, CenterState CEO

Destiny USA, Onondaga County, Sarah Kinslow

Greek Peak Mountain Resort's Skiing & Adventure Center, Cortland County,  
Greek Peak Mountain Resort

Wind turbines, Madison County, CenterState CEO



## WELCOME!



The Central New York region is a shining example of contrasting, but interconnected assets—in seasons, in landscapes and in industries. Our offerings for residents and visitors alike are diverse and limitless. Our landscapes and natural resources provide something for everyone. And our people are generous and sincere.

Whether you are looking for a place to start a business or raise a family—or both—this area has it all: jobs, affordable living options, welcoming communities, great schools, quality health care, growing industries, countless ways to have fun, and one of the best quality of life standards in the entire country.

We are focused on the future and working tirelessly to position ourselves on the front lines of the next generation of technology development, new innovations, educational leadership and health care breakthroughs.

Tour the area or read the local news and you will learn of one promising development project after another. Businesses of all sizes are investing in the region, expanding operations and creating new jobs. We are working, planning, building, strategizing and growing—together.

There is so much that makes this region special and unique. In just a few flips of the calendar you can cool off in the clear blue waters of Skaneateles Lake, take in a rainbow of foliage while sipping award-winning Finger Lakes wines and then hit the slopes or trails of your choice—complete with inches, and sometimes feet of fresh powder.

We hope this publication helps you understand what a fantastic place the Central New York region is as you consider making our home, your home. Welcome to Central New York. We hope you love it as much as we do!

Sincerely,

A handwritten signature in black ink that reads "ROBERT M. SIMPSON". The signature is written in a cursive, slightly stylized font.

**Robert M. Simpson, President**  
CenterState CEO



## CENTRAL NEW YORK

**Onondaga:** Often referred to as the “Heart of New York,” Onondaga County is home to the city of Syracuse. [www.ongov.net](http://www.ongov.net)

**Cayuga:** Situated directly west of Onondaga County, Cayuga County is home to Auburn and is in the middle of the Finger Lakes region. [www.cayugacounty.us](http://www.cayugacounty.us)

**Cortland:** South of Onondaga County, Cortland County is home to the city of Cortland, which in recent years has been home to Jets football summer training camp. [www.cortland-co.org](http://www.cortland-co.org)

**Madison:** This county is east of Onondaga County and includes one of the area’s longest stretches of Route 20, off of which can be found the beautiful communities of Cazenovia and Hamilton, to name a few. [www.madisoncounty.ny.gov](http://www.madisoncounty.ny.gov)

**Oswego:** Sitting directly north of Syracuse and Onondaga County, Oswego County abuts the eastern tip of Lake Ontario and is home to some of the country’s best salmon fishing. [www.co.oswego.ny.us](http://www.co.oswego.ny.us)

Central New York is part of the larger 12-county **CenterState New York** region, which includes the counties listed; plus:

**Herkimer:** [www.herkimercounty.org](http://www.herkimercounty.org)

**Jefferson:** [www.co.jefferson.ny.us](http://www.co.jefferson.ny.us)

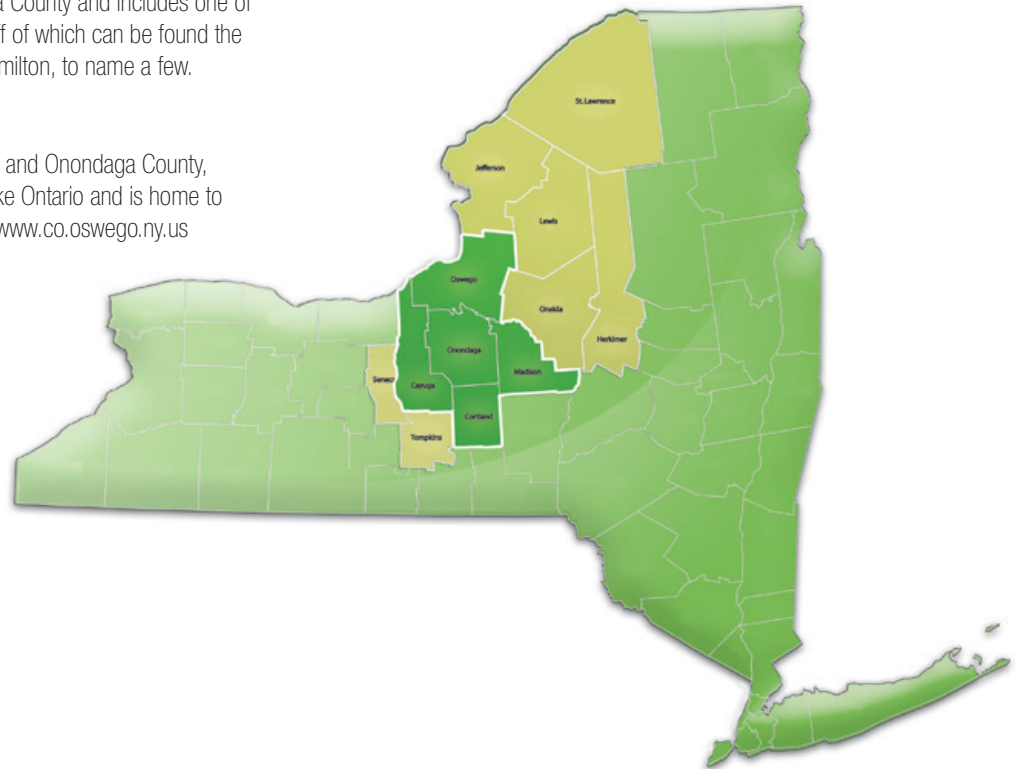
**Lewis:** [www.lewiscountyny.org](http://www.lewiscountyny.org)

**Oneida:** [www.ocgov.net](http://www.ocgov.net)

**Seneca:** [www.co.seneca.ny.us](http://www.co.seneca.ny.us)

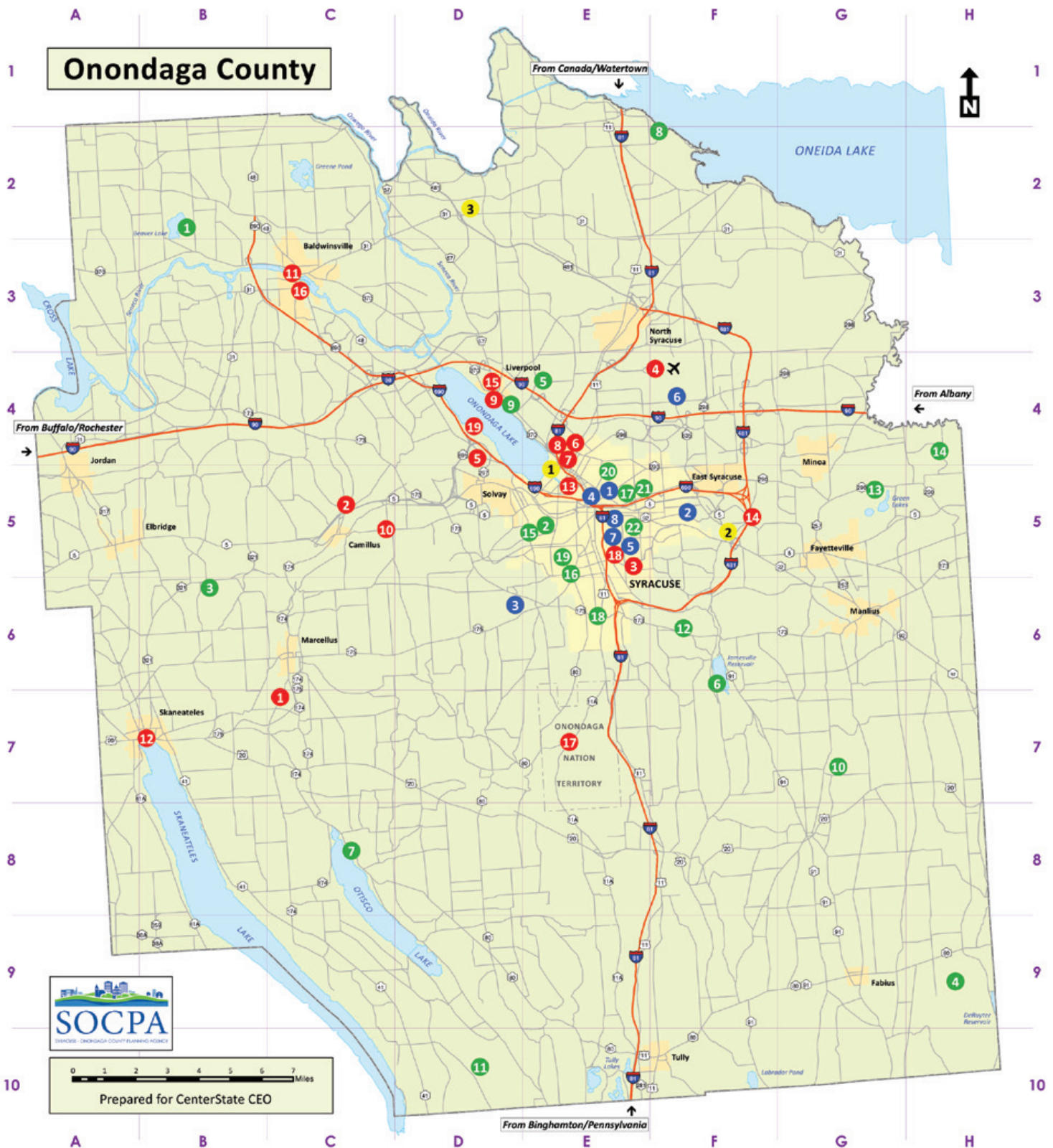
**St. Lawrence:** [www.co.st-lawrence.ny.us](http://www.co.st-lawrence.ny.us)

**Tompkins:** [www.tompkinscountyny.gov](http://www.tompkinscountyny.gov)





# Onondaga County



0 1 2 3 4 5 6 7 Miles  
Prepared for CenterState CEO

### ONONDAGA COUNTY PARKS

- B-2 1 Beaver Lake Nature Center
- E-5 2 Rosamond Gifford Zoo at Burnet Park
- B-6 3 Carpenter's Brook Fish Hatchery
- H-9 4 Highland Forest
- E-4 5 Hopkins Road Park
- F-6 6 Jamesville Beach
- C-8 7 Otisco Lake Park
- F-2 8 Oneida Shores
- D-4 9 Onondaga Lake Park
- G-7 10 Pratt's Falls
- D-10 11 Spafford Forest

### STATE PARKS

- F-6 12 Clark Reservation
- G-5 13 Green Lakes
- H-4 14 Old Erie Canal

### CITY PARKS

- E-5 15 Burnet
- E-5 16 Elmwood
- E-5 17 Lincoln
- E-6 18 Meacham
- E-5 19 Onondaga
- E-5 20 Schiller
- E-5 21 Sunnycrest
- E-5 22 Thornden

### POINTS OF INTEREST

- C-7 1 Baltimore Woods
- C-5 2 Camillus Erie Canal Park
- E-5 3 Coyne Field/Manley Field House
- F-4 4 Hancock International Airport
- D-4 5 NYS Fairgrounds/Empire Expo Center
- E-4 6 NBT Bank Stadium

### POINTS OF INTEREST (cont.)

- E-4 7 Regional Farmers Market
- E-4 8 Regional Transportation Center
- D-4 9 Salt Museum
- C-5 10 Wilcox Octagon House
- C-3 11 Baldwinville Canal Park & Amphitheater
- B-7 12 (Skaneateles) Lakefront/The Creamery
- E-5 13 Syracuse Inner Harbor
- F-5 14 Ryder Park/Erie Canal Trail
- D-4 15 Liverpool Willow Museum
- C-3 16 Shacksboro Schoolhouse Museum
- E-7 17 Onondaga Nation School
- E-5 18 Carrier Dome
- D-4 19 Lakeview Amphitheater

### COLLEGES & UNIVERSITIES

- E-5 1 Bryant & Stratton College
- F-5 2 Le Moyne College
- D-6 3 Onondaga Community College
- E-5 4 St. Joseph's College of Nursing
- E-5 5 SUNY College of Environmental Science & Forestry
- F-4 6 SUNY Empire State College
- E-5 7 Syracuse University Main Campus
- E-5 8 Upstate Medical University

### SHOPPING MALLS

- E-5 1 Destiny USA
- F-5 2 Shoppingtown Mall
- D-2 3 Great Northern Mall



# LEISURE

**Central New York is a great place to work and play.** We are home to world-class shopping; scenic drives to quaint towns and villages; top-notch sports teams; incredible restaurants, wine trails and craft breweries; sprawling parks; an exciting night life in downtown Syracuse, and museums, performing arts, cultural events and festivals galore.



Photo courtesy of Urban Video Project, Stephen Sartori



## MEET THE NEIGHBORS

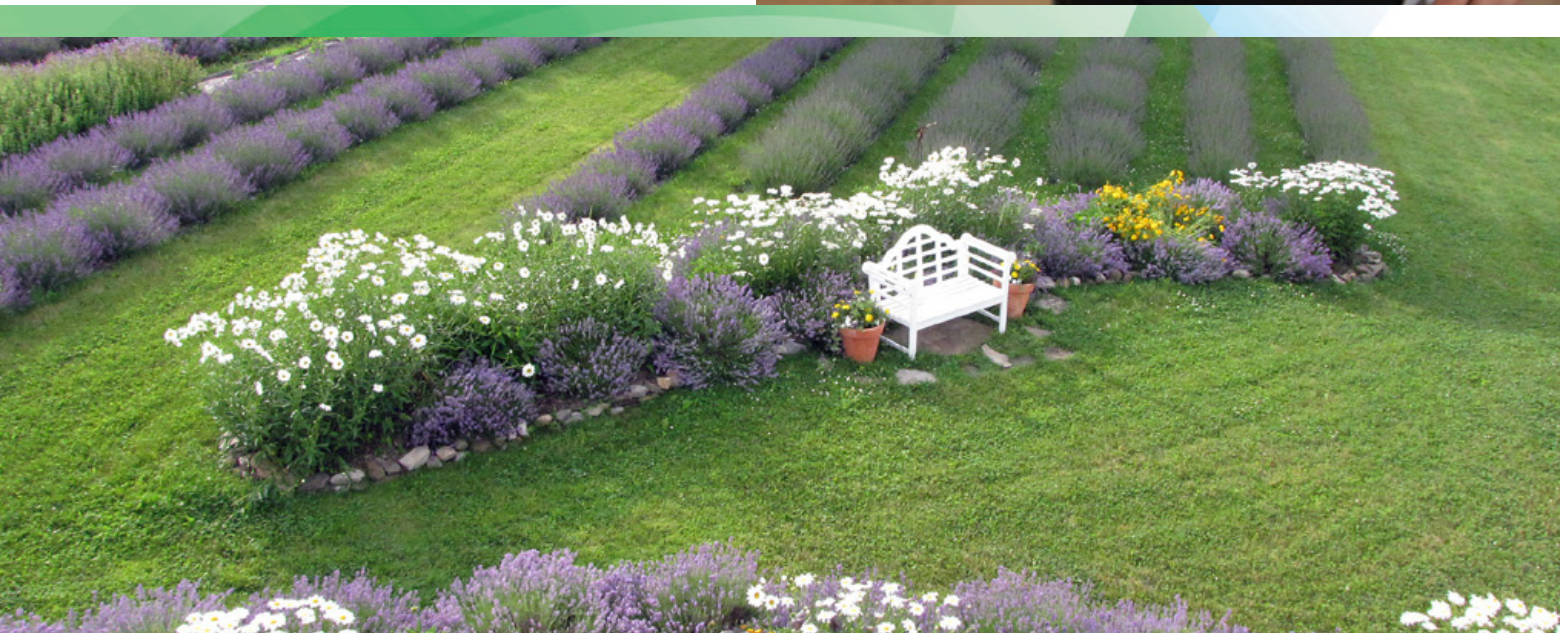
**Carrie Blackmore**, president and co-founder, Good Nature Farm Brewery & Tap Room

**WE ARE DRAWN TO OUR NEIGHBORHOOD IN HAMILTON BECAUSE** it is a warm, tight-knit community with a surprising amount of diversity for such a small village.

**OUR FAVORITE LOCAL HAUNTS ARE** virtually all of the local establishments. My husband, Matt Whalen, brewery co-founder, and I are so fortunate to have a wide range of eateries in the village. Our tap room is located between a Mexican and an Indian restaurant, across the street from a fine dining establishment and a pub, and around the corner from a noodle shop, a bakery and a couple of pizzerias.

**WE FEEL MOST AT HOME** anywhere in Hamilton. This feeling inspired us to work to cultivate an atmosphere at our downtown tap room that fosters conversation while appealing to the many different kinds of folks we have living in or visiting the village.

**CENTRAL NEW YORK IS GREAT FOR** everything from world-class restaurants and craft beverage makers, to stunning parks, trails and lakes, to renowned educational institutions and cultural centers that enrich our communities.







## Something for everyone

Can't agree on where to go for a quick, fresh meal? Come to our Market Cafè. Our variety of freshly made foods ranges from quick grabs like pizza, subs, and Asian classics to comfort-food favorites, salads, and sandwiches. Family-friendly foods at budget-friendly prices, that's Wegmans.

*Wegmans*  
helping you make great meals easy

## ATTRACTIONS & ENTERTAINMENT

Like to stay busy? We've got you covered. This region offers family fun, art and culture, history, nightlife, unique food and dining attractions and memorable entertainment for every season of the year. The only problem you'll have is figuring out which one to cross off your bucket list first.

### Destiny USA\*

[www.destinyusa.com](http://www.destinyusa.com)

New York's largest shopping, dining, entertainment and outlet destination, including **5 Wits\***; Funny Bone Comedy Club; **Pole Position**

### **Raceway\*** and **WonderWorks\***.

9090 Destiny USA Drive, Syracuse  
315-466-6000

### Escape the Estate, LLC\*

[www.escapetheestate.com](http://www.escapetheestate.com)

Find the clues, solve the puzzles, get the keys and escape!

Shoppingtown Mall, 3649 Erie Blvd. E., Syracuse  
855-653-7227

### Fun Junction\*

[www.thefunjunction.com](http://www.thefunjunction.com)

Laser adventures and a fun-filled arcade.

Shoppingtown Mall, 3649 Erie Blvd. E., Syracuse  
315-446-1600

### Mid-Lakes Navigation Co.\*

[www.midlakesnav.com](http://www.midlakesnav.com)

Erie Canal cruises from Syracuse, Albany and Buffalo as well as tours on Skaneateles Lake.

11 Jordan St., Skaneateles  
315-685-8500 or 800-545-4318

### Movie Tavern\*

[www.movietavern.com](http://www.movietavern.com)

Cinema meets cuisine in a delicious new way.

180 Township Blvd., Camillus  
214-271-4123

### Painting with a Twist\*

[www.paintingwithatwist.com/syracuse-dewitt](http://www.paintingwithatwist.com/syracuse-dewitt)

Pair instructional art with friends, wine and an instructor to produce individual works of art.

3179 Erie Blvd. E., Suite. 131, DeWitt  
315-447-2733

### Rosamond Gifford Zoo at Burnet Park

[www.rosamondgiffordzoo.org](http://www.rosamondgiffordzoo.org)

Indoor/outdoor zoo in the city of Syracuse, featuring nearly 1,000 live animals including tigers, elephants and penguins.

1 Conservation Place, Syracuse  
315-435-8511

### Seabreeze Park\*

[www.seabreeze.com](http://www.seabreeze.com)

A family fun destination with four roller coasters, adult and kiddie rides, and a full waterpark with wave pool, slides and more, off scenic Lake Ontario.

4600 Culver Road, Rochester  
800-395-2500

### Turning Stone Resort and Casino\*

[www.turning-stone.com](http://www.turning-stone.com)

Just 35 minutes from Syracuse, Turning Stone offers Las Vegas style gaming as well as restaurants, entertainment venues, golf courses and a spa.

5218 Patrick Road, Verona  
315-361-7711

### Vernon Downs Casino\*

[www.vernondowns.com](http://www.vernondowns.com)

Overlooks the historic Vernon Downs Racetrack; features harness racing, gaming, Self-Bet Terminals, restaurants and entertainment.

4229 Stuhlman Road, Vernon  
877-888-3766

## MUSEUMS & GALLERIES

Expand your mind and your horizons with one of these world-class cultural opportunities right here in Central New York. The vast array of art and cultural amenities is one more example of what makes this region great. Central New York offers events comparable to what you would find in a much larger (and more expensive) city, but with the comfort and accessibility of the tight-knit community we pride ourselves on.

### 1890 House Museum

[www.the1890house.org](http://www.the1890house.org)

Explore five levels in this limestone mansion built during the height of the Gilded-Age with turrets, towers, stenciling, lavish woodwork, a sunroom and stained glass details. Listed on the National Register of Historic Places.

37 Tompkins St., Cortland  
607-756-7551

### ArtRage Gallery

[www.artragegallery.org](http://www.artragegallery.org)

ArtRage exhibits progressive art that inspires resistance and promotes social awareness.

505 Hawley Ave., Syracuse  
315-218-5711

### Camillus Erie Canal Park & Sims Store Museum

[www.eriecanalcamillus.com](http://www.eriecanalcamillus.com)

Visit an authentic replica of a canal store, an 1800s room, a locktender's house, a fully restored aqueduct or take a summertime cruise on the canal.

5750 DeVoe Road, Camillus  
315-488-3409

### Community Folk Art Center

<http://communityfolkartcenter.org>

CFAC is a vibrant cultural and artistic hub committed to the promotion and development of artists of the African Diaspora.

850 E. Genesee St., Syracuse  
315-442-2230

### Country Music Park & NYS Country Music Hall of Fame

[www.cortlandmusicpark.org](http://www.cortlandmusicpark.org)

Housing an array of memorabilia from many Nashville and local entertainers, including Kenny Rogers' famous white suit and Tammy Wynette's \$10,000 sequined dress. Also browse the plaques designating Hall of Fame and Hall of Honor inductees.

1824 Route 13, Cortland  
607-753-0377

\* CenterState CEO Member





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### **Erie Canal Museum\***

[www.eriecanalmuseum.org](http://www.eriecanalmuseum.org)

Founded in 1962, the museum is housed in the 1850 Weighlock Building, where canal boats were weighed during the days when they traveled through the center of Syracuse on the Erie Canal.

318 Erie Blvd. East, Syracuse

315-471-0593

### **Everson Museum of Art\***

[www.everson.org](http://www.everson.org)

Designed by I.M. Pei and built in 1968, the Everson features the works of American artists from the 18th century to present including paintings, sculptures, drawings, photography and video.

401 Harrison St., Syracuse

315-474-6064

### **The Gallery at The Tech Garden**

<http://thetechgarden.com>

The Tech Garden provides space for regional artists to exhibit their collections.

The corridors of the main building are lined with work from some of Central New York's brightest established and emerging artists.

235 Harrison St., Syracuse

315-470-1970

### **Gallery CNY**

[www.gallerycny.com](http://www.gallerycny.com)

Specializes in representing regional Realism & Impressionism by the most original full-time working artists in Central New York.

59 Albany St., Cazenovia

315-559-6156

### **Harriet Tubman Home**

[www.harriethouse.org](http://www.harriethouse.org)

Located on 26 acres of land, Harriet Tubman Home remains a living tribute to the "Road to Freedom" for slaves during the American Civil War.

180 South St., Auburn

315-252-2081

### **International Boxing Hall of Fame**

[www.ibhof.com](http://www.ibhof.com)

Chronicles the achievements of those who excelled in boxing.

1 Hall of Fame Drive, Canastota

315-697-7095

### **Lorenzo State Historic Site**

[www.lorenzony.org](http://www.lorenzony.org)

An elegant neoclassical mansion overlooking Cazenovia Lake built by John Lincklaen, Cazenovia's founder, in 1807.

17 Rippleton Road, Cazenovia

315-655-3200

### **Matilda Joslyn Gage Home**

[www.matildajoslyngage.org](http://www.matildajoslyngage.org)

Visit the Greek Revival home of Fayetteville's famous suffragist, Matilda Joslyn Gage — a stop on the Underground Railroad.

210 E. Genesee St., Fayetteville

315-637-9511

\* CenterState CEO Member

### **Memorial Hall Veterans Gallery**

[www.oncenter.org](http://www.oncenter.org)

Three-dimensional displays commemorating the people of Onondaga County who served in America's military.

800 S. State St., War Memorial at Oncenter, Syracuse

315-435-8000

### **Milton J. Rubenstein Museum of Science & Technology (MOST)\***

[www.most.org](http://www.most.org)

Fun for all ages, this entertaining learning experience features interactive exhibits, an IMAX movie theater and lots of space for private functions.

500 S. Franklin St., Syracuse

315-425-9068

### **Onondaga Historical Association Museum\***

[www.cnyhistory.org](http://www.cnyhistory.org)

Home to the area's historical artifacts, the OHA tells the story of CNY through its industries and history; don't forget the gift shop.

321 Montgomery St., Syracuse

315-428-1864

### **Point of Contact Gallery**

<http://puntofpoint.org>

Creates opportunities for the exploration of diversity and the exchange of ideas through the verbal and visual arts.

The Warehouse, 350 W. Fayette St., Syracuse

315-443-2169

### **Safe Haven Museum & Education Center**

[www.oswegohaven.org](http://www.oswegohaven.org)

Exhibits, photos, video and a research library about the U.S.'s only refugee camp for Holocaust survivors during WWII.

2 E. Seventh St., Oswego

315-342-3003

### **Saint Marianne Cope Shrine & Museum**

[sosf.org/st-marianne-cope](http://sosf.org/st-marianne-cope)

A first class relic of St. Marianne lies within a reliquary made especially in her honor and rests in the second gallery.

601 North Townsend St., Syracuse

315-422-7999

### **Salt Museum**

[www.onondagacountyparks.com](http://www.onondagacountyparks.com)

Illustrating the Syracuse salt industry from 1788, take a sights-and-sounds tour of a 19th-century salt worker's neighborhood and recreated craft shops. Open seasonally.

106 Lake Drive, Liverpool

315-453-6715

### **Schweinfurth Memorial Art Center**

[www.schweinfurthartcenter.org](http://www.schweinfurthartcenter.org)

See regional and national artists, art classes and multi-arts programs, including music, film, folk arts and storytelling.

205 Genesee St., Auburn

315-255-1553

### **Seward House**

[www.sewardhouse.org](http://www.sewardhouse.org)

Home to President Lincoln's Secretary of State William H. Seward as well as a stop on the Underground Railroad, this meticulously maintained historic home features tours and knowledgeable staff.

33 South St., Auburn

315-252-1283



### **Shacksboro School House Museum**

[www.shacksboromuseum.com](http://www.shacksboromuseum.com)

Set in a country school building, this museum houses changing exhibits of local history.

46 Canton St., Baldwinsville  
315-638-2452

### **Ska-nonh - Great Law of Peace Center**

[www.SkanonhCenter.org](http://www.SkanonhCenter.org)

This wonderful museum tells the story of the Haudensaunee, People of the Longhouse.

6680 Onondaga Lake Parkway, Liverpool  
315-453-6767

### **Stone Quarry Art Park**

[www.stonequarryhillartpark.org](http://www.stonequarryhillartpark.org)

Inspired by the relationship between art and nature and showcases art in outdoor and gallery settings.

3883 Stone Quarry Road, Cazenovia  
315-655-3196

### **Stickley Museum\***

[www.stickleymuseum.com](http://www.stickleymuseum.com)

Preserves the Stickley furniture history to honor its tradition of fine craftsmanship and to educate the public on the contributions made by L. & J.G. Stickley to American home life.

Old Stickley Factory, 300 Orchard St., Fayetteville  
315-682-5500

### **Syracuse International Film Festival\***

[www.filmsyracuse.com](http://www.filmsyracuse.com)

SIFF is a place by, for and about film and media-related programs. Members produce, present and promote programs throughout the year that are created to engage, inspire, and entertain.

315-671-2188

### **SUArt Galleries\***

[suart.syr.edu](http://suart.syr.edu)

The galleries feature free historical, critical, faculty and student exhibitions that are open to the public in the School of Art and Design, College of Visual and Performing Arts at Syracuse University.

Shaffer Art Building, 110 Sims Drive, Syracuse  
315-443-4097

### **Urban Cultural Park Visitor Center**

Located in the Erie Canal Museum, the center offers guests a look at Syracuse's days as a farm town and its transformation into an urban area.

318 Erie Blvd. East, Syracuse  
315-471-0593

### **Wilcox Octagon House of Camillus**

[www.yrbook.com/octagon](http://www.yrbook.com/octagon)

Listed in the National Register of Historic Places, the Octagon House is one of the few remaining Victorian-era octagonal houses in the country.

5420 W. Genesee St., Camillus  
315-488-7800

### **Willard Memorial Chapel**

[www.willard-chapel.org](http://www.willard-chapel.org)

The work of Louis C. Tiffany and Tiffany Glass & Decoration Co. and the only complete and unaltered Tiffany chapel.

17 Nelson St., Auburn  
315-252-0339

### **Wilson Art Gallery\***

[www.lemoyne.edu/arts/wilson-art-gallery](http://www.lemoyne.edu/arts/wilson-art-gallery)

The gallery features changing exhibits.

Noreen Reale Falcone Library  
Le Moyne College, 1419 Salt Springs Road, Syracuse  
315-445-4153

## **THE STAGES OF CENTRAL NEW YORK**

The region plays host to many theaters, music companies and professional facilities that can accommodate an array of touring acts, productions and performers. Check out these exciting entertainment options:

### **CNY Jazz Central\***

[www.cnyjazz.org](http://www.cnyjazz.org)

441 E. Washington St., Syracuse  
315-479-5299

### **The Central New York Playhouse\***

[www.cnyplayhouse.com](http://www.cnyplayhouse.com)

3649 Erie Blvd. East #3201, Syracuse  
315-885-8960

### **Empire Expo Center/ NYS Fairgrounds**

[www.nysfair.org](http://www.nysfair.org)

581 State Fair Blvd., Syracuse  
315-487-7711 or 800-475-FAIR

### **Famous Artist Series, Ltd.\***

[www.BroadwayInSyracuse.com](http://www.BroadwayInSyracuse.com)

241 W. Fayette St., Syracuse  
315-424-8210

### **Lakeview Amphitheater**

<http://lakeviewamphitheatre.com>

490 Restoration Way, Syracuse  
315-435-2121

### **Landmark Theatre**

[www.landmarktheatre.org](http://www.landmarktheatre.org)

362 S. Salina St., Syracuse  
315-475-7979

### **Magic Circle Children's Theater at Spaghetti Warehouse**

[www.meatballs.com](http://www.meatballs.com)

689 N. Clinton St., Syracuse  
315-475-1807

### **Merry-Go-Round Playhouse / Finger Lakes Musical Theatre Festival**

[www.fingerlakesmtf.com](http://www.fingerlakesmtf.com)

6877 E. Lake Road, Auburn  
315-255-1785 or 800-457-8897

\* CenterState CEO Member

### **The Oncenter\***

[www.oncenter.org](http://www.oncenter.org)

A three-city-block facility located in the heart of Syracuse.  
Nicholas J. Pirro Convention Center, 800 S. State St., Syracuse  
War Memorial Arena, 515 Montgomery St., Syracuse  
Mulroy Civic Center Theatres, 411 Montgomery St., Syracuse  
315-435-8000

### **Open Hand Theater\***

[www.openhandtheater.org](http://www.openhandtheater.org)

518 Prospect Ave., Syracuse  
315-476-0466

### **Oswego Civic Arts Center**

[www.oswegoplayers.org](http://www.oswegoplayers.org)

East 4th St., Oswego  
315-343-5138

### **Palace Theatre**

[www.palaceonjames.com](http://www.palaceonjames.com)

2384 James St., Syracuse  
315-463-9240

### **Red House Arts Center\***

[www.theredhouse.org](http://www.theredhouse.org)

201 S. West St., Syracuse  
315-362-2785

### **Symphoria\***

[www.experiencesymphoria.org](http://www.experiencesymphoria.org)

315-299-5598

### **Syracuse Opera**

[www.syracuseopera.com](http://www.syracuseopera.com)

411 Montgomery St., Syracuse  
315-475-5915

### **Syracuse Stage\***

[www.syracusestage.org](http://www.syracusestage.org)

820 E. Genesee St., Syracuse  
315-443-3275

### **Turning Stone Resort and Casino\***

[www.turningstone.com](http://www.turningstone.com)

5218 Patrick Road, Verona  
800-771-7711

### **Westcott Theater**

[www.thewestcotttheater.com](http://www.thewestcotttheater.com)

524 Westcott St., Syracuse  
315-299-8886

\* CenterState CEO Member

## SHOPPING

Central New York has ample opportunities to shop 'til you drop. From unique local boutiques that offer everything from fresh maple syrup to fine ceramics, to high-end, luxury outlets, there really is something for everyone's shopping bag and wallet. Local shopping runs the gamut from one-of-a-kind products to bargains you will want to brag about.

### **Armory Square\***

[www.armorysq.org](http://www.armorysq.org)

[www.downtownsyracuse.com](http://www.downtownsyracuse.com)  
Downtown Syracuse

### **CNY Regional Market Authority\***

[www.cnyrma.com](http://www.cnyrma.com)

2100 Park St., Syracuse  
315-422-8647

### **Crouse Marshall**

[www.crousemarshall.com](http://www.crousemarshall.com)

Marshall Street, Syracuse

### **Destiny USA\***

[www.destinyusa.com](http://www.destinyusa.com)

9090 Destiny USA Drive, Syracuse  
315-466-6000

### **Finger Lakes Mall**

[www.Fingerlakesmall.com](http://www.Fingerlakesmall.com)

1579 Clark St. Road, Auburn  
315-255-1188

### **Great Northern Mall**

[www.Greatnorthernmall.com](http://www.Greatnorthernmall.com)

4155 Route 31, Clay  
315-622-3011

### **Marketfair North**

4148 Route 31, Clay

### **Shoppingtown Mall**

[www.shoppingtownmall.com](http://www.shoppingtownmall.com)

3649 Erie Blvd. East, DeWitt  
315-446-9153

### **Skaneateles Village**

[www.skaneateles.com](http://www.skaneateles.com)

315-685-0552

### **Towne Center at Fayetteville**

[www.corcompanies.com/towne-center-at-fayetteville](http://www.corcompanies.com/towne-center-at-fayetteville)\*

Route 5, Fayetteville  
315-468-3051

### **University Hill**

[www.university-hill.com](http://www.university-hill.com)

736 Irving Ave., Syracuse  
315-475-7244

### **Waterloo Premium Outlets\***

[www.premiumoutlets.com/waterloo](http://www.premiumoutlets.com/waterloo)

655 Route 318, Waterloo  
315-539-1100

\* CenterState CEO Member



# CAYUGA COUNTY

Visitors to Cayuga County will find a wide variety of recreational opportunities. Located in the heart of the Finger Lakes, outdoor activities range from golfing and boating to biking and hiking. Entertainment activities range from festivals to Broadway-style theatrical shows and historical venues. In Cayuga County,

there's always something to see or do—or taste—in the area. Sip locally produced award-winning wines and craft beers and taste fresh, seasonal cuisine made with ingredients straight from area farms. Drink in the breathtaking scenery on a long drive or on a lakeside stroll and keep your eye out for a stunning sunset—it's all part of the Cayuga County experience.



Photo courtesy of Bill Hecht



Photo courtesy of onePhoto Photography



Photo courtesy of Michael Bruton Photography



Photo courtesy of Christopher Molloy

## Cayuga County Chamber of Commerce

2 State St., Auburn, NY 13021, 315-252-7291

[www.cayugacouantychamber.com](http://www.cayugacouantychamber.com) • [admin@cayugacountychamber.com](mailto:admin@cayugacountychamber.com)

Executive Director: Tracy Verrier

Chamber Manager: Amy Fuller

Education & Resource Coordinator: Ginny Kent

Office Manager: Rhonda Sheffield

Admin./Communications Coordinator: Karen Tehan

Marketing Coordinator: Devon Roblee

Health Care Navigator: Denise Dwyer



**CAYUGA COUNTY**  
**CHAMBER OF COMMERCE**



# AUBURN & CAYUGA COUNTY AT A GLANCE

The city of Auburn is located in Cayuga County in New York state.

## PHYSICAL CHARACTERISTICS

Area: Cayuga County..... 692 sq. mi.  
 City of Auburn ..... 8 sq. mi.  
 Terrain: Rolling hills and flat plains  
 Elevation: 686 feet  
 Climate: Four seasons

## POPULATION

	2010	2015, est.
City of Auburn	27,688	26,985
Cayuga County	80,020	78,288

Source: U.S. Census Bureau

## HOUSEHOLDS

	2010-14
City of Auburn	11,119
Cayuga County	30,907

Source: U.S. Census Bureau/ American Community Survey – 2010

## RACE/ETHNIC BREAKDOWN OF POPULATION

PERCENT OF TOTAL POPULATION, 2010

	City of Auburn	Cayuga County
White	86.3	92.5
Black/African American	8.5	4.0
Asian/Pacific Islander	0.6	0.6
American Indian, Alaska Native	0.4	0.4
Other	0	0.1
Two or more races	3.1	1.8
Hispanic Origin (of any race)	3.6	2.4

Source: U.S. Census Bureau/ American Community Survey – 2010

## MEDIAN AGE 2010-14

City of Auburn – 40.1  
 Cayuga County – 42.3  
 New York – 38.1  
 United States – 37.4

## MEDIAN HOUSEHOLD INCOME 2010-14

City of Auburn .....	\$38,399
Cayuga County .....	\$51,792
New York .....	\$58,687

## MEDIAN SELLING PRICE OF HOMES

YTD 10/31/16  
 Cayuga County..... \$126,100  
 New York..... \$230,500

Source: NYS Association of Realtors

National Association of Realtors

## TAXES

Sales .....	8.%
State.....	4.%
Local .....	4.%
State Income Tax .....	4% - 8.82%

Prepared by: CenterState Corporation for Economic Opportunity.

For additional information or more detailed data, contact: 315-470-1800



## Cayuga County Office of Tourism

131 Genesee St., Auburn, NY 13021-3617  
 800-499-9615; 315-255-1658

<http://tourcayuga.com> • [info@tourcayuga.com](mailto:info@tourcayuga.com)

Executive Director: Meg Vanek

Administrative & Project Coordinator: Gillian Sears

Digital Marketing Manager: Maureen McEvers

TOUR  
**CAYUGA**.com  
 in the FINGER LAKES



## SPORTS FACILITIES

Central New Yorkers love their sports. From professional, collegiate and school teams to recreational leagues and fundraisers, people young and old participate in some form of athletic activity. Whether actively competing or showing support on the sidelines, area residents enjoy sports action at all levels. In addition, the area's numerous sporting facilities encourage more people to become involved, and indoor recreation centers allow athletes to play their sport year-round.

Professional teams include the **Syracuse Chiefs** baseball team, the AAA **Washington Nationals** affiliate; the **Syracuse Crunch**, an AHL hockey team; and the **Syracuse Silver Knights**, a Major Indoor Soccer League franchise. Collegiate athletic teams include the Division I **Syracuse University** men's football, basketball (2003 NCAA Champions), and lacrosse teams with more than 10 national championships. Both the men's and women's Syracuse University basketball teams made it to the 2016 Final Four. The Orange women advanced to the championship game but lost to the University of Connecticut, which won its fourth straight national title thanks to CNY native Breanna Stewart. The women's field hockey and men's cross-country teams at Syracuse University earned national titles in 2015. **Le Moyne College** and **Onondaga Community College** also boast national titles in baseball, basketball and volleyball. The greater region is also home to national champions including: **Clarkson University's** women's ice hockey team (2014 NC champion); **SUNY Cortland** men's soccer team won the 2016 State University of New York Athletic Conference Championship; and the **Cornell University women's ice hockey team** has won the ECAC hockey regular-season championship in 2010, 2011, 2012 and 2013.

### Carrier Dome\*

[www.carrierdome.com](http://www.carrierdome.com)

This world-famous 50,000-seat domed arena hosts Syracuse University football, basketball and lacrosse games as well as concerts.

Syracuse University

315-443-2121 or 888-366-3849

### Central New York Family Sports Centre

[www.cnyfsc.com](http://www.cnyfsc.com)

Fitness for the entire family includes fitness center, personal training, fitness classes and sports leagues.

7201 Jones Road, Syracuse

315-638-8866

### Cicero Family Fitness

[www.cicerofamilyfitness.com](http://www.cicerofamilyfitness.com)

This facility features one of the only Olympic-sized ice rinks in the Northeast as well as an NHL rink.

5575 Meltzer Court, Cicero

315-752-9622

### Empire Expo Center/NYS Fairgrounds

[www.nysfair.org](http://www.nysfair.org)

Home of the New York State Fair, the center features multiple facilities including more than 300,000 square feet of exhibit space and the Coca-Cola Coliseum, where hockey, wrestling and basketball games are held, as well as boxing matches, horse shows and rodeos.

581 State Fair Blvd., Syracuse

315-487-7711 or 800-475-FAIR (3247)

### Falcon Park

[www.auburndoubledays.com](http://www.auburndoubledays.com)

Home to the Auburn Doubledays, a Class A affiliate of the Washington Nationals

130 N. Division St., Auburn

315-255-2489

### J.M. McDonald Sports Complex

[www.jmmcomplex.com](http://www.jmmcomplex.com)

This complex includes an ice arena, turf fields and fitness center for family oriented programming and events.

4292 Fairgrounds Drive, Cortland

607-753-8100

### NBT Bank Stadium

[www.onondagacountyparks.com/nbt-bank-stadium](http://www.onondagacountyparks.com/nbt-bank-stadium)

Home to Syracuse Chiefs baseball, 11,000 fans can comfortably watch a game in this stadium, featuring a natural grass field.

1 Tex Simone Drive, Syracuse

315-435-1412

### Tsha' Hon'nonyen'dakhwa Onondaga Nation Arena\*

[www.wheretheyplaygames.com](http://www.wheretheyplaygames.com)

This 40,000-square-foot heated arena offers public skating, youth and adult hockey programs with seating for 1,900 and space for private events.

326 Route 11, Onondaga Nation

315-498-6813

### SRC Arena and Events Center Complex\*

[www.srcarena.com](http://www.srcarena.com)

The ultra-modern 109,000-square-foot facility offers seating for 6,500 on the Onondaga Community College campus.

Onondaga Community College

4585 W. Seneca Turnpike, Syracuse

315-498-2622

### Sport Center 481

[www.sportcenter481.com](http://www.sportcenter481.com)

Soccer, lacrosse, field hockey, football, baseball, softball and ultimate Frisbee are all played in this 75,000-square-foot indoor team sports facility featuring a 200-foot by 300-foot clear-stand playing surface that can be converted to the appropriate playing fields.

6841 Collamer Road, East Syracuse

315-701-1111

\* CenterState CEO Member

## Syracuse Indoor Sports Center

[www.syracuseindoorsportscenter.com](http://www.syracuseindoorsportscenter.com)

Facility includes two fields for soccer, field hockey, lacrosse and flag football. Restaurant on site.

4989 Hopkins Road, Liverpool  
315-451-1800

## Ultimate Goal Family Sports Center

<http://ultimategoalonline.com>

Programming includes team sports, individual and team development, camps, clinics and special events.

3800 Lee-Mulroy Road, Marcellus  
315-673-4625

## War Memorial Arena\*

[www.oncenter.org](http://www.oncenter.org)

The 43,500-square-foot arena features a regulation-size hockey rink that seats 8,000 and is available for a variety of athletic and community events. Home to Syracuse Crunch hockey and Silver Knights soccer.

800 S. State St., Syracuse  
315-435-8000

\* CenterState CEO Member

## RECREATION

Central New Yorkers know how to make the most of the outdoors and the four seasons. We like to get out of the house to watch sports, play sports, exercise and enjoy the region's ample opportunities for sporty fun in the sun. Try something new, right here in your own community, to create lasting memories with your friends and family.

## Golf Courses

### Fairmount Glen Miniature Golf\*

[www.fairmountglen.com](http://www.fairmountglen.com)

315-487-0546

### Kaluhyat at Turning Stone Resort\*

[www.turningstone.com/golf/kaluhyat](http://www.turningstone.com/golf/kaluhyat)

315-361-8518

### Timber Banks Golf Club & Marina Community\*

[www.timberbanks.com](http://www.timberbanks.com)

315-635-8800

*Dozens more listed at: [www.syracuse.com/golf-courses](http://www.syracuse.com/golf-courses)*

## Camping

### Green Lakes State Park

<http://nysparks.com/parks/172/details.aspx>

800-456-CAMP (reservations at [www.ReserveAmerica.com](http://www.ReserveAmerica.com))

### Oneida Shores County Park

[www.onondagacountyparks.com/oneida-shores-park/camping](http://www.onondagacountyparks.com/oneida-shores-park/camping)

315-676-7366

### The Villages at Turning Stone RV Park\*

[www.turningstone.com/accommodation/the-villages-rv](http://www.turningstone.com/accommodation/the-villages-rv)

315-361-7275

*For more information: <http://parks.ny.gov/camping> and [www.nycampgrounds.com](http://www.nycampgrounds.com)*

\* CenterState CEO Member



**Celebrate the Art of City Living**

Pike Block offers contemporary urban living in one of the area's most in-demand residential communities. Pike Block features beautifully revitalized apartments as well as a common-area kitchen, roof-top deck, seating area, courtyard with bbq grills and a fully outfitted gym. All apartments include hardwood floors, granite countertops, stainless steel appliances and same floor laundry. Boutiques, restaurants, nightclubs, street markets and more are all within walking distance of your front door. Call or visit us online for leasing availability and details.

PIKEBLOCK.COM | 315.214.7635  
304 SOUTH SALINA STREET | SYRACUSE, NEW YORK

**PIKE BLOCK**  
celebrate the art of city living



## ONONDAGA CREEKWALK

Winding its way through the city of Syracuse is the Onondaga Creekwalk—a 2.6-mile, 13-foot-wide trail that is ideal for running, walking or biking. The Creekwalk, which runs from the historic Armory Square district in downtown Syracuse to the southeast shore of Onondaga Lake, sits alongside the gurgling Onondaga Creek. The federal government awarded the project \$10 million 2016. The funds will help pay to extend the Creekwalk in both directions and the completed project will connect the Creekwalk to the trail around Onondaga Lake as well as to the Erie Canal trail. [www.syr.gov.net/Creekwalk.aspx](http://www.syr.gov.net/Creekwalk.aspx)

### Fishing

Central New York abounds with year-round world-class fishing. To find the perfect place to fish, visit [www.dec.ny.gov/outdoor/7749.html](http://www.dec.ny.gov/outdoor/7749.html) and click on No. 7 for Central New York fishing and No. 6 for Northern Central New York fishing.

*See chart on page 26 for even more sports and recreation opportunities.*

## WINTER FUN

In some cities when it snows, life slows down or even comes to a complete halt—but not Syracuse. We are the Official Home of Winter! **#OfficialHomeOfWinter**. The region and its hearty inhabitants are very much accustomed to snow, and lots of it, thanks to lake effect off nearby Lake Ontario. And while most locals have mastered the art of driving through snow, many also embrace the winter months by skiing, snowboarding, ice skating, snowshoeing or hiking. Bundle up the family for a local tree lighting at the holidays or for Winterfest in downtown Syracuse, featuring a chili cook-off and live music.

*Turn to page 22 to meet “Winter” himself.*

### Downhill Skiing

#### Four Seasons Golf & Ski Center

[www.FourSeasonsGolfandSki.com](http://www.FourSeasonsGolfandSki.com)

315-637-9023

#### Greek Peak Mountain Resort/Hope Lake Lodge & Indoor Waterpark\*

[www.greekpeakmtnresort.com](http://www.greekpeakmtnresort.com)

800-955-2754

#### Labrador Mountain

[www.labradormtn.com](http://www.labradormtn.com)

607-842-6204

#### Song Mountain Resort

[www.songmountain.com](http://www.songmountain.com)

315-696-5711

#### Toggenburg Mountain Winter Sports Center\*

[www.skitog.com](http://www.skitog.com)

315-683-5842

*Learn more at [www.iskiny.com/explore-new-york/mountains](http://www.iskiny.com/explore-new-york/mountains)*

### Cross-country Skiing

#### Beaver Lake Nature Center

[www.onondagacountyparks.com/beaver-lake-nature-center](http://www.onondagacountyparks.com/beaver-lake-nature-center)

315-638-2519

#### Camillus Erie Canal Park

[www.eriecanalcamillus.com](http://www.eriecanalcamillus.com)

315-488-3409

#### Green Lakes State Park

[www.nysparks.com](http://www.nysparks.com)

315-637-6111

#### Highland Forest

[www.onondagacountyparks.com/highland-forest](http://www.onondagacountyparks.com/highland-forest)

315-683-5550

#### Oneida Shores Park

[www.onondagacountyparks.com/oneida-shores-park](http://www.onondagacountyparks.com/oneida-shores-park)

315-676-7366

#### Sunnycrest Park

[www.syracuse.ny.us](http://www.syracuse.ny.us)

315-473-4330

#### Winona Forest Recreation Center

[www.winonaforest.com](http://www.winonaforest.com)

315-298-6933

*Learn more at [www.crosscountryskinewyork.com](http://www.crosscountryskinewyork.com)*

### Ice Skating

#### Clinton Square Ice Rink

[www.syracuse.ny.us](http://www.syracuse.ny.us)

315-423-0129

#### Allyn Ice Arena

<http://auburnymca.org/skaneateles/ice>

315-685-7757

#### Cicero Twin Rinks

[www.ciceroicerink.com](http://www.ciceroicerink.com)

315-752-7465

#### Meachem Ice Rink

[www.syracuse.ny.us](http://www.syracuse.ny.us)

315-492-0179

#### The Onondaga Nation Arena\*

[www.wheretheyplaygames.com](http://www.wheretheyplaygames.com)

315-498-6813

### Snowmobiling

#### Chittenango Polar Bears Snowmobile Club, Inc.

[www.chittenangopolarbears.com](http://www.chittenangopolarbears.com)

#### New York State Snowmobile Association

[www.nysnowmobiler.com](http://www.nysnowmobiler.com)

#### Snowmobile NY

[www.snowmobileny.com](http://www.snowmobileny.com)

#### Snowmobile Oswego County

[www.visitoswegocounty.com/snowmobile](http://www.visitoswegocounty.com/snowmobile)

#### South Shore Trailblazers, Inc.

[www.southshoretrailblazers.com](http://www.southshoretrailblazers.com)

#### Toad Hollow Trail Riders

[www.toadhollow.net](http://www.toadhollow.net)

\* CenterState CEO Member

# DIAMONDS AND NOW STARS

For 10 consecutive years Turning Stone has been the only resort in the Northeast with three AAA Four Diamond award winning venues at one location. We are pleased to announce that The Lodge has also earned the 2016 "Forbes Travel Guide Four Star Award."

When planning your next getaway, we encourage you to make a visit to Turning Stone. Feel miles away from it all, but stay close to home. We're looking forward to seeing you.

*Turning Stone*  
RESORT | CASINO

TURNINGSTONE.COM

800.771.7711

30 MILES EAST OF SYRACUSE, EXIT 33 OFF THE NEW YORK STATE THRUWAY  
VERONA, NEW YORK

PROUDLY OWNED AND OPERATED BY THE ONEIDA INDIAN NATION

improve  
  
communities™



## Industry and Environmental Leadership with a Commitment to Communities Worldwide...

At Carrier, we believe that leadership in environmental stewardship and sustainability begins at home. Carrier seeks to help improve the communities in which its employees, suppliers and customers work and live.

As the world's leader in high technology heating, air-conditioning and refrigeration solutions, we proudly support hundreds of non-profit organizations in local communities worldwide.



United Technologies  
turn to the experts 



## MEET THE NEIGHBORS

**Winter**, (Just Winter, like Cher but with snow and wind). I guess I am the CEO of a Season.

**I AM DRAWN TO MY NEIGHBORHOOD BECAUSE** Syracuse and Central New York gets me. When I am in full blizzard mode, you put on another layer, add another log to the fire, grab hold of the snow blower and push it out of the way. You get out and enjoy the fun of Winter. You chill out, have a frosty beer and go to the game. Indoors or outdoors, I made this place my home, because you don't stop when I start.

**MY FAVORITE LOCAL HAUNT IS** Favorite haunt? That's easy. I love the Tug Hill. Just a short ride from the great restaurants of Armory Square, but it gets me excited every time. I hang out there a lot.

**I FEEL MOST AT HOME** grabbing an iced coffee with friends. Actually, most beverages become iced when I'm nearby.

**CENTRAL NEW YORK IS GREAT FOR EVERYTHING.** I feel like you encourage me to "Do My Thing" here. I was hooked as soon as I learned you had two seasons, Winter and Not Winter. No one else gives me that much attention. I hear the Not Winter months are pretty outstanding, too. [#OfficialHomeOfWinter](#)



Photo courtesy of Visit Syracuse



## TRAVEL BRILLANTLY

The former Hotel Syracuse is back and better than ever with historical elegance paired with contemporary luxury.

- Three individual Outlets  
Eleven Waters, Cavalier Room  
& Shaughnessy's
- Over 47,000 Square Feet of Event Space  
spanning over Our Property

MARRIOTT SYRACUSE DOWNTOWN  
100 EAST BONDURAS STREET  
SYRACUSE, NEW YORK 13202  
315.474.2424  
MARRIOTTSYRACUSEDOWNTOWN.COM

 [Facebook.com/MarriottSyracuse](#)  
 [Twitter.com/MarriottSYR](#)  
 [Pinterest.com/MarriottSYR](#)





# SYRACUSE AND ONONDAGA COUNTY AT A GLANCE

The city of Syracuse is located in Onondaga County in the geographic center of New York state.

## PHYSICAL CHARACTERISTICS

Area: Onondaga County	780 sq. mi.
City of Syracuse	26 sq. mi.
Terrain: Rolling hills and flat plains	
Altitude: 364 - 681 feet	
Elevation: 414 feet	
Climate: Four seasons, continental	

## MEAN AVERAGE TEMPERATURE

(1938-2016):

January.....	26 degrees
April.....	46 degrees
July.....	71 degrees
September.....	68 degrees
Annual average snowfall.....	135 inches (1990-2007)
Growing season approx. ....	171 days
Annual average rainfall .....	41 inches

## POPULATION

	2010	2015, est.
City of Syracuse	145,170	144,142
Onondaga County	467,026	468,463

Source: U.S. Census Bureau

## HOUSEHOLDS

	2010	2010-14
City of Syracuse	59,482	55,279
Onondaga County	181,153	185,089

Source: quickfacts.census.gov

## RACE/ETHNIC BREAKDOWN OF POPULATION

PERCENT OF TOTAL POPULATION, 2010

	City of Syracuse	Onondaga County
White	56.0	81.1
Black/African American	29.5	11.0
Asian/Pacific Islander	5.5	3.1
American Indian, Alaska Native	1.1	0.8
Other	2.7	1.2
Two or more races	5.1	2.8
Hispanic Origin (of any race)	8.3	4.0

Source: U.S. Census Bureau/ American Community Survey – 2010

## MEDIAN AGE 2010-14

City of Syracuse –	29.7
Onondaga County –	38.7
New York –	38.1
United States –	37.4

## MEDIAN HOUSEHOLD INCOME 2010-14

City of Syracuse .....	\$31,566
Onondaga County.....	\$54,498
New York.....	\$58,687
United States .....	\$53,482

## MEDIAN SELLING PRICE OF HOMES

YTD 10/31/16

City of Syracuse .....	\$137,000
Onondaga County.....	\$145,400
New York.....	\$230,500

Source: NYS Association of Realtors

National Association of Realtors

## TAXES

Sales .....	8.0%
State.....	4.0%
Local .....	4.0%
State Income Tax .....	4.0% - 8.82%

Prepared by: CenterState Corporation for Economic Opportunity.

For additional information or more detailed data, contact: 315-470-1800





## SIP ON SYRACUSE & BEYOND

Syracuse has a long and storied brewing history. Centrally located in the state, with rail lines and the Erie Canal nearby, Syracuse was a perfect place to brew and distribute beer during the 1800s. Brewery business peaked during the 1890s when the brewing industry employed 400 people locally and produced about 300,000 barrels of beer and ale each year, according to the Onondaga Historical Association. Prohibition all but wiped out the industry before it began to re-emerge in 1994 when the microbrewery trend began to sweep across the country, including here in Central New York.

Local pubs have seen tremendous growth and success within the last few years. Empire Brewing Company, based in Syracuse, opened its new Empire Farmstead Brewery in Cazenovia. The facility grows ingredients for Empire brews right on site, and features a brewery and a tasting room.

Here are some other popular watering holes in our area:

### SERIOUS SELECTIONS

#### 1) Kitty Hoynes Irish Pub and Restaurant\*

[www.kittyhoynes.com](http://www.kittyhoynes.com)  
315-424-1974

#### 2) Coleman's Authentic Irish Pub

[www.colemansirishpub.com](http://www.colemansirishpub.com)  
315-476-1933

#### 3) The Blue Tusk Pub & Wine Bar

[www.bluetusk.com](http://www.bluetusk.com)  
315-472-1934

#### 4) J. Ryan's Pub

[www.jryanspub.com](http://www.jryanspub.com)  
315-399-5533

#### 5) World of Beer\*

[www.wofusa.com/Syracuse](http://www.wofusa.com/Syracuse)  
315-422-2330

#### 6) Ale 'n' Angus Pub\*

[www.alenanguspub.com](http://www.alenanguspub.com)  
315-426-9672

#### 7) Wolff's Biergarten

[www.wolffsbiergarten.com/syracuse-new-york](http://www.wolffsbiergarten.com/syracuse-new-york)  
315-299-7789

### MICROBREWS

#### 8) Gordon Biersch Restaurant & Brewery\*

[www.gordonbierschrestaurants.com](http://www.gordonbierschrestaurants.com)  
315-478-0990

#### 9) Syracuse Suds Factory

[www.sudsfactory.com](http://www.sudsfactory.com)  
315-471-2253

#### 10) Middle Ages Brewing Co.

[www.middleagesbrewing.com](http://www.middleagesbrewing.com)  
315-476-4250

#### 11) Empire Brewing Co.\*

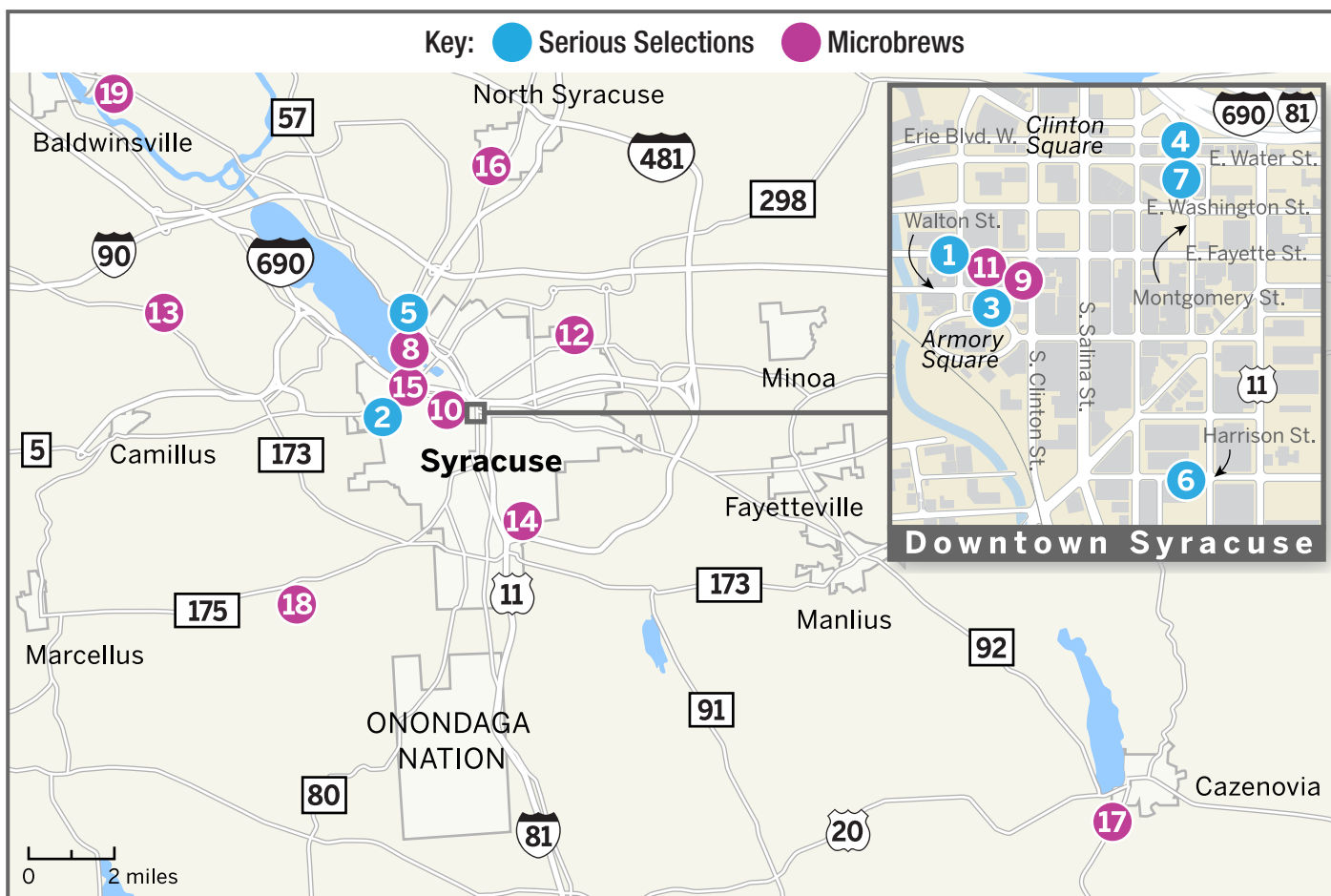
[www.empirebrew.com](http://www.empirebrew.com)  
315-475-4400

#### 12) Eastwood Brewing Co.

[www.facebook.com/eastwoodbrewingcompany](http://www.facebook.com/eastwoodbrewingcompany)

#### 13) 315 Brewing Company

[www.local315brewing.com](http://www.local315brewing.com)  
315-471-2188



**14) Willow Rock Brewing (Syracuse)**

[willowrockbrew.com](http://willowrockbrew.com)  
315-928-6948

**15) Stout Beard Brewing Company**

[www.stoutbeardbrewery.com](http://www.stoutbeardbrewery.com)  
315-399-3016

**16) Full Boar Craft Brewery and Tap Room**

[www.fullboarbrew.com](http://www.fullboarbrew.com)  
315-802-4784

**17) Empire Farmstead Brewery\***

<http://empirebrew.com/empire-farm-brewery>  
315-655-2337

**18) Red Hawk Brewing LTD**

[www.redhawkbrewing.com](http://www.redhawkbrewing.com)  
315-491-5158

**19) WT Brews**

[www.wtbrews.com](http://www.wtbrews.com)  
315-430-2390

**Good Nature Farm Brewery & Tap Room (Hamilton, NY)**

[www.goodnaturebrewing.com](http://www.goodnaturebrewing.com)  
315-824-BEER

\* CenterState CEO Member

**DID YOU KNOW?**

*The Huffington Post* named Syracuse the sixth best place to grab a beer in the country!

**WORLD CLASS WINE TRAILS, VINEYARDS & DISTILLERIES**

Some of the most beautiful—not to mention delicious—wine trails in all the world are just a short drive from Syracuse. Spring, summer and fall are popular times for wine tours, either by charter bus or cars of friends out enjoying the gorgeous terrain, which produces excellent wine yields year after year.

1911 Hard Ciders, produced by Beak & Skiff Apple Orchard in LaFayette (which was voted America's best orchard in a 2015 USA Today Poll), has also been growing rapidly in both size and popularity. This fifth-generation farm has tapped into a burgeoning industry with its hard ciders as well as small-batch vodkas and gins.

Many facilities offer tours and sampling opportunities, and you can even make your very own wine, complete with custom labels, at Lakeland Winery in Syracuse. Plan your trip with one of these websites, dedicated to the many wine trails, vineyards and distilleries just a short drive away.

**Cayuga Lake Wine Trail\***

[www.cayugawinetrail.com](http://www.cayugawinetrail.com)  
800-684-5217

**Keuka Lake Wine Trail**

[www.keukawinetrail.com](http://www.keukawinetrail.com)  
315-536-5056

**Seneca Lake Wine Trail**

[www.senecalakewine.com](http://www.senecalakewine.com)  
877-536-2717



**Thousand Islands - Seaway Wine Trail**

<http://tiswinetrail.com>  
315-768-7137

**Anyela's Vineyards\***

[www.anyelasvineyards.com](http://www.anyelasvineyards.com)  
315-685-3797  
2433 W. Lake Road, Skaneateles

**Ashley Lynn Winery**

[www.ashleywines.com](http://www.ashleywines.com)  
4142 State Route 104, Mexico  
315-963-3262

**Beak and Skiff's Apple Farm Winery & 1911 Distillery\***

[www.beakandskiff.com](http://www.beakandskiff.com)  
4472 Cherry Valley Turnpike, LaFayette  
315-677-5105

**Cherry Knoll Farm**

[www.cherryknollfarm.com](http://www.cherryknollfarm.com)  
3426 Hoxie Gorge Freetown Road, Marathon  
607-849-6886

**Greenwood Winery**

[www.greewoodwinery.com](http://www.greewoodwinery.com)  
6475 Collamer Road, East Syracuse  
315-399-0835

**Harvest Moon Cidery at Critz Farms**

[www.harvestmooncidery.com](http://www.harvestmooncidery.com)  
3232 Rippleton Road, Cazenovia  
315-662-3355

**King Ferry Winery\***

[www.treleavenwines.com](http://www.treleavenwines.com)  
658 Lake Road, King Ferry  
315-364-5100

**Lakeland Winery**

[www.lakelandwinery.com](http://www.lakelandwinery.com)  
877 State Fair Blvd., Syracuse  
315-487-2884

**Life of Reilley Distilling and Wine Company\***

[www.lifeofreilley.net](http://www.lifeofreilley.net)  
2747 Route 20 East, Cazenovia  
315-506-5084





## FESTIVALS & EVENTS

If it's warm enough to stand outside—the thermometer doesn't have to climb too high for hearty Upstaters—Central New York knows how to throw a great party. This region is home to dozens of festivals throughout the year. A sampling is below, with more fun ideas available at [www.visitsyracuse.com](http://www.visitsyracuse.com), [www.iloveny.com/events](http://www.iloveny.com/events) and <http://cnyarts.org>.

### January

Winter Village Bluegrass Festival - Ithaca

### February

Syracuse Winterfest - Syracuse  
Great Eastern Whiteout - Fulton

### March

St. Patrick's Parade - Syracuse  
Maple Festival — Cortland  
Green Beer Day - Syracuse

### April

Salt City Horror Festival - Syracuse

### May

City Market - Syracuse (Second Sunday, May - Oct.)

### June

Taste of Syracuse - Syracuse  
Polish Festival - Syracuse  
Jamesville Balloon Fest - Syracuse  
Juneteenth - Syracuse  
St. Sophia's Greek Festival - Syracuse  
70.3 Iron Man - Syracuse  
Finger Lakes Musical Theatre Festival - Auburn (June - Aug.)  
Oz-Stravaganza - Chittenango

### July

NYS Blues Festival - Syracuse  
Empire BrewFest - Syracuse  
Finger Lakes Lavender Festival - Skaneateles  
Syracuse Jazz Fest- Syracuse  
Syracuse Nationals Classic Car Show - Syracuse  
Syracuse Arts & Crafts Festival - Syracuse  
Great American Antique Fest - Syracuse  
N.E. Wine & Jazz Festival - Syracuse  
Harborfest - Oswego  
Skaneateles Antique Boat Show - Skaneateles

### August

CNY Scottish Games Celtic Festival - Syracuse  
Great New York State Fair - Syracuse  
Oktoberfest- Syracuse  
Madison-Bouckville Big Field Antiques Show - Bouckville  
Skaneateles Festival - Skaneateles

### September

La Festa Italiana - Syracuse  
Irish Festival - Syracuse  
Golden Harvest Festival - Baldwinsville  
Fall Foliage Leaf Peeping - regionally through Oct.

### October

Festival of Races - Syracuse  
Oktoberfest - Verona  
LaFayette Apple Festival - LaFayette

### November

Syracuse International Film Festival - Syracuse  
Syracuse Beer Week, throughout Onondaga County  
America On Tap Beer Festival, Syracuse  
Dickens' Christmas in Skaneateles - Skaneateles (Nov. - Dec.)  
Lights on the Lake - Syracuse (Nov. - Jan.)  
Gingerbread Gallery - Syracuse (Nov. - Jan.)

### December

Everson Festival of Trees - Syracuse

## DINING OPTIONS

Central New Yorkers take pride in many things: snowfall bragging rights, great college sports and lots and lots of really good food! If the evening calls for dining out, the only problem you will have will be deciding where to go as options for cuisine, atmosphere, price and personality are truly endless. When it comes to restaurants, this region has it all. Feel like a burger and fries in your jeans? No problem. Want to feel a summer breeze over a basket of clams? Sure thing. Need a really special place to celebrate? We've got that, too. It won't take long to find an old favorite or a new one.

**Visit Syracuse:** [www.visitsyracuse.com](http://www.visitsyracuse.com)

**Downtown Committee of Syracuse:**

[www.downtownsyracuse.com/lifestyle/dining](http://www.downtownsyracuse.com/lifestyle/dining)

**Cayuga County Office of Tourism:** [www.tourcayuga.com/dining](http://www.tourcayuga.com/dining)

**Cortland County Convention & Visitors Bureau:**

[www.experiencecortland.com](http://www.experiencecortland.com)

**Madison County Tourism:** [www.madisontourism.com](http://www.madisontourism.com)

**Oswego County Tourism:** [www.visitoswegocounty.com](http://www.visitoswegocounty.com)





# HOUSING

Syracuse was recently named by *U.S. News and World Report* among “3 Up-and-Coming Places to Live” in the U.S. Central New York offers a wide variety of housing and remarkably low interest rates.

The rental market is also strong, with multiple family dwellings leading demand. So whether you are looking for a big family house, a trendy urban condo or something in between, you'll find it here.



## MEET THE NEIGHBORS

**Sean McLeod**, president and CEO, New York Institute of Dance and Education Inc.; founder, Reaching for Higher Ground Consulting; president of Kaleidoscope Dance Theatre; executive producer, New York Dance Festival and the Harriet Tubman Freedom Music Festival.

**I AM DRAWN TO MY NEIGHBORHOOD BECAUSE** it is the perfect balance for my life in New York City and as a global traveler as part of my work. There is a balance of neighborly concern and purposeful space.

**MY FAVORITE LOCAL HAUNT IS** Osteria Salina on State Street in Auburn. Guillermo Salina and his wife have combined to bring Central New York an incredible world-class Italian restaurant and cafe that is more like sitting in your mother's kitchen with your closest friends and relatives. I am there all of the time.

**I FEEL MOST AT HOME** when I am helping someone or some organization. Central New York is such a generous place. I am most at home when I am here and doing that kind of work.

**CENTRAL NEW YORK IS GREAT FOR** nearly anything you can imagine! We have reimaged ourselves into a micro-brewing hub, a performing arts and musical destination, an outdoor paradise and a shopping destination.



## MEET THE NEIGHBORS

**Bassel H. Sakkab**, operations service manager at Delta Air Lines

**I AM DRAWN TO MY NEIGHBORHOOD BECAUSE** it is convenient. Everything I need is close by—my work, restaurants, parks, as well as businesses and shopping. Liverpool is quiet and safe with very friendly neighbors (like me!).

**MY FAVORITE LOCAL HAUNT IS** one I haven't found yet! I am experiencing different places since I just moved back to Syracuse. There are plenty of choices.

**I FEEL MOST AT HOME** when I'm with cousins and friends, going to the movies, walking and hiking, enjoying the scenery and photographing nature.

**CENTRAL NEW YORK IS GREAT FOR** nature and the four seasons; hiking, fishing, skiing, water sports, and hunting to name a few. It's a great place to raise a family with good schools and colleges as well as cultural events. It is also a great place for business opportunities and it is central to many other exciting places.





# THE CITY OF SYRACUSE

The city of Syracuse is a true melting pot of cultures, housing options and communities. You can find everything from a chic downtown loft to a sprawling mansion, all within a few miles of one another. The city is spotted with quaint and picturesque neighborhoods that include parks, sidewalks and amenities, as well as a thriving and growing community of downtown residents.

Former factories, warehouses and apartments in historic buildings now comprise some of Syracuse's most coveted homes. The Pike Block in the heart of downtown, Courier Building and Merchants Commons in Hanover Square, Franklin View Terrace and Mission Landing in Franklin Square, Creekwalk Commons in Clinton Square, Center Armory, Greenway Place, Icon Tower, Loews Landmark Condos and Nettleton Commons all provide fashionable addresses overlooking the city streets.

**Syracuse neighborhoods include:** Downtown, University Hill, Westcott Nation, Eastwood, Sedgwick, Strathmore, the North Side, Tipperary Hill and Little Italy.

## ONONDAGA COUNTY SUBURBS

### East

Towns and villages: DeWitt, Fayetteville, Jamesville, Manlius, Pompey

The eastern suburbs of Syracuse offer neighborhoods near the hustle and bustle of businesses and restaurants along two main thoroughfares, Erie Boulevard East (Route 5) and East Genesee Street (Route 92).

### North

Towns and villages: Baldwinsville, Cicero, Clay, Liverpool, Lysander, Salina, Van Buren

There is a working lock (Lock 24) located on the Seneca River in the heart of Baldwinsville, and nearby Radisson is the area's residential showpiece. A planned community, Radisson is set on 3,000 wooded acres and features nine miles of paved hiking and biking paths, a public 18-hole golf course, a community pool, and tennis and basketball courts. The Route 31 corridor has increased desirability of the north, offering many new restaurants and shopping options.

### South

Towns and villages: Fabius, LaFayette, Spafford, Tully

Just a few minutes from downtown to the south of Syracuse are rolling hills and picturesque valleys. Land is plentiful here, with apple orchards accentuating its beauty. Farms dot the hillsides, lending a sense of peace and tranquility to the area, which is spectacular in the fall with its brightly colored foliage. A little further south, ski slopes are carved out of the more mountainous terrain.

### West

Towns and villages: Camillus, Elbridge, Geddes, Marcellus, Onondaga, Otisco, Skaneateles

The western suburbs offer a crown jewel in the resort village of Skaneateles, situated on one of the region's pristine Finger Lakes. Nearby Otisco Lake is a mecca for boaters and fishermen. Looming high over the city of Syracuse is historic Onondaga Hill, which is also home to Onondaga Community College.

## Average Selling Price of Homes

(YTD 10/31/2016)

City of Syracuse	\$85,700	Lysander	\$215,900
		Manlius	\$213,500
<b>Towns in Onondaga County</b>			
Camillus	\$161,000	Marcellus	\$199,500
Cicero	\$157,500	Onondaga	\$191,700
Clay	\$159,000	Otisco	\$212,000
DeWitt	\$204,700	Pompey	\$300,600
Elbridge	\$104,600	Salina	\$104,500
Fabius	\$154,900	Skaneateles	\$399,100
Geddes	\$121,900	Spafford	\$424,300
LaFayette	\$173,100	Tully	\$188,400
		Van Buren	\$151,900

Source: Greater Syracuse Association of REALTORS®  
Central New York Information Services

## Median Sales Price for Central New York by County

(YTD 1/1/2016 – 10/31/2016)

Cayuga	\$126,100	<b>Comparative Regions</b>	
Cortland	\$117,540	<i>(Median - YTD 10/31/2016)</i>	
Madison	\$124,500	Syracuse MSA	\$137,000
Onondaga	\$145,400	Onondaga County	\$145,400
Oswego	\$95,000	New York	\$230,500
		United States	\$232,200
		Northeast	\$255,500
		Midwest	\$181,500
		South	\$202,300
		West	\$345,800

Source: Greater Syracuse Association of REALTORS®  
NYS Association of REALTORS®  
National Association of REALTORS®



## BUYING, BUILDING OR RENTING

### The Apartment Finder

[www.apartmentfinder.com](http://www.apartmentfinder.com)  
585-349-7300

### Eagle Newspapers

[www.eaglenewsonline.com](http://www.eaglenewsonline.com)

### Greater Syracuse Association of REALTORS®\*

A powerful resource when searching for a home.  
[www.CNYREALTOR.com](http://www.CNYREALTOR.com)  
315-457-5979

### Home Builders & Remodelers of CNY\*

[www.hbaofcny.com](http://www.hbaofcny.com)  
315-463-6261

### Builders and Remodelers of Northern New York

[www.branny.org](http://www.branny.org)

### Finger Lakes Builders and Remodelers Association

[www.fingerlakesbuilders.org](http://www.fingerlakesbuilders.org)

### The Post-Standard\*

[www.syracuse.com](http://www.syracuse.com)

### The Real Estate Guide for Greater Syracuse

Free copies available at area restaurants, grocery stores and retail centers.  
800-841-3401

### Visit Syracuse\*

For extended stay listings before you move in.  
[www.visitsyracuse.com/stay](http://www.visitsyracuse.com/stay)  
315-470-1910 or 800-234-4797

### Syracuse New Times\*

[www.syracusenewtimes.com](http://www.syracusenewtimes.com)

## MOVERS & STORAGE

### Delaney Moving and Storage, Inc./United Van Lines\*

[www.delaneyworldwide.com](http://www.delaneyworldwide.com)  
315-453-7800

### Greater Syracuse Moving & Storage Company, Inc.\*

[www.gsmoving.com](http://www.gsmoving.com)  
315-458-9080

### Lincoln Moving & Storage\*

[www.lincolnmoving.com](http://www.lincolnmoving.com)  
315-433-5333

## REALTORS

### Arquette Properties\*

[www.johnarquette.com](http://www.johnarquette.com)  
315-446-4100

### Armory Square Ventures\*

[www.armorysv.com](http://www.armorysv.com)  
315-221-9016

### Berkshire Hathaway CNY Realty\*

[www.bhhscnyrealty.com](http://www.bhhscnyrealty.com)  
315-218-1480

### CBD Companies\*

[www.cbdcos.com](http://www.cbdcos.com)  
315-295-1900

### CNYHomes\*

[www.cnyhomes.com](http://www.cnyhomes.com)  
315-422-0511

### Coldwell Banker Prime Properties, Susan Li\*

[www.susanli.com](http://www.susanli.com)  
315-671-3550

### Coldwell Banker Prime Properties\*

[www.coldwellbankerprime.com](http://www.coldwellbankerprime.com)  
315-622-0161

### Cushman & Wakefield/Pyramid Brokerage Co. Inc.\*

[www.pyramidbrokerage.com](http://www.pyramidbrokerage.com)  
315-445-1030

### DJB Associates, LLC\*

315-673-2132

### D.N. Drucker, Ltd.\*

[www.dndruckerltd.com](http://www.dndruckerltd.com)  
315-445-9914

### Dubnoff/Koldin Realty Co.\*

315-637-3850

### Greater Syracuse Association of Realtors\*

<http://cnyrealtor.com>  
315-457-5979

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### Hunt Real Estate ERA - Liverpool\*

www.huntrealestate.com  
315-622-5757

### Keller Williams Syracuse, CNY Service Home Team\*

www.ericshuster.com  
315-701-6991

### Keller Williams Syracuse, Gina Burrows\*

315-440-2016  
www.ginaburrows.kwreality.com

### Kirnan Real Estate, Inc.\*

www.kirnan.com  
315-457-3356

### RealtyUSA, George Mango\*

www.mangosellshomes.com  
315-952-2256

### Steelway Realty\*

972-380-8933

\* CenterState CEO Member

## SENIOR LIVING

### The Centers at St. Camillus\*

www.st-camillus.org  
315-488-2951

### Crouse Community Center\*

www.crousecommunity.com  
315-684-9595

### Elderwood at Liverpool\*

www.elderwood.com  
315-457-9946

### The Hearth on James\*

www.thehearth.net  
315-422-2173

### Loretto\*

www.loretto-cny.org  
315-469-5570

### The Manor at Seneca Hill Skilled Nursing Facility\*

www.oswegohealth.org/services/skilled-nursing  
315-349-5300

### Northbrook Heights Assisted Living Community

www.northbrookheights.com  
315-253-2755

### The Commons on St. Anthony

www.loretto\_cny.org  
315-253-0351

### Springside at Seneca Hill\*

www.oswegohealth.org  
315-343-5658

### Towne Center Retirement Resort\*

www.townecentre-retirement.com  
315-350-1087

### Van Duyn Center for Rehabilitation & Nursing\*

www.vanduyncenter.com  
315-449-6000

\* CenterState CEO Member

## FAMOUS CENTRAL NEW YORKERS

**Breanna Stewart:** Former Cicero-North Syracuse basketball player won four national championships with the University of Connecticut and starred on the U.S. Women's Basketball Team that won a gold medal at the 2016 Olympics. She now plays professional women's basketball for the Seattle Storm.

**Terry McAuliffe:** The former chair of the Democratic National Committee is now governor of Virginia and was born in Central New York.

**Thom Filicia:** Interior designer and former co-host of "Queer Eye for the Straight Guy" is from Syracuse and has been renovating a home on Skaneateles Lake.

**Tom Kenney:** The voice of "SpongeBob SquarePants" and Syracuse-native is a regular in the downtown St. Patrick's Parade.

**Richard Gere:** The award-winning actor attended North Syracuse Central High School.

**Susan Roth:** The nationally acclaimed artist lives and works in Canastota.

**Jim Boeheim:** One of the longest-serving and winningest coaches in all of college basketball, Jim Boeheim and his wife, Juli, call DeWitt home.

**Laurie Halse Anderson:** The award-winning young adult fiction author lives in Mexico, Oswego County.

**Adrien Brody:** The Oscar winner renovated the Stone Barn Castle in Vienna, in Madison County, over seven years. He chronicled the process in a documentary "Stone Barn Castle" that debuted at the South by Southwest Film Festival in Austin, Texas, in 2015.

**Joanne Shenandoah:** The Grammy-award-winning Iroquois singer, composer and musician has won a Grammy and more than a dozen Native-American Music awards.

**Amy Dickinson:** The author of the syndicated advice column Ask Amy lives in Freeville, southwest of Cortland.

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# EDUCATION

**A community is only as strong as its education system.**

After all, today's students are tomorrow's leaders. You don't have to go far to find many of the best colleges and universities in the nation and award-winning elementary and secondary schools; in fact, you have an abundance of choices.



Photo courtesy of Falconview Aerial

## MEET THE NEIGHBORS

**Dave Duryea**, vice president for finance and management, SUNY Cortland

**I AM DRAWN TO MY NEIGHBORHOOD BECAUSE** of the friendly people, central location and beautiful scenery. This includes skiing at Song Mountain or Greek Peak and hiking the local trails, enjoying Main Street in Cortland or exploring the region's wineries and farm breweries.

**MY FAVORITE LOCAL HAUNT IS** sitting outside at the Cortland Brewing Company on a warm summer afternoon.

**I FEEL MOST AT HOME** when I am outdoors hiking or skiing in the clean, fresh air or indoors, attending one of the numerous high-quality playhouses.

**CENTRAL NEW YORK IS GREAT FOR** being a close-knit community where people take care of each other, both professionally and personally. It is a community that offers a tremendous diversity of high-quality higher education, from large research universities to mid-sized colleges like SUNY Cortland.



## MEET THE NEIGHBORS

**Furkan Oztanriseven**, Ph.D., assistant professor of business analytics, Madden School of Business, Le Moyne College

**I AM DRAWN TO MY NEIGHBORHOOD BECAUSE** of Le Moyne's culture and environment including the relationship between colleagues and students, the institution's 500-year-old values and goals that promote educational excellence and the location and cost of living of Syracuse.

**MY FAVORITE LOCAL HAUNTS ARE** Sharkey's Bar and Grill and the Bridge Street Tavern, which are perfect places to play volleyball. Café at 407, Recess Coffee and Freedom of Espresso offer a comfortable place for me to read, conduct my research and relax my brain.

**I FEEL MOST AT HOME** when I go to Flame restaurant to eat brick oven pizzas.

**CENTRAL NEW YORK IS GREAT FOR** higher education and research in transportation and logistics. As a scholar who conducts research in transportation and logistics, the region provides unique opportunities, such as the Intermodal Commerce Project, which can provide more jobs, higher gross domestic product and export.





## HIGHER EDUCATION IS WITHIN EASY REACH

CenterState New York is fortunate to be home to more than 35 colleges and universities that are fostering tomorrow's leaders—both in this community and around the world. With nearly 140,000 students seeking an education here, the region has become a magnet for the best and brightest around the globe. These colleges and universities are sharing their talents, too, as they send students and faculty abroad to establish partnerships in business, medicine, science, technology and more.

School	Address	Phone	Enrollment Fall 2014 <i>(approx.)</i>
<b>Bryant &amp; Stratton College*</b> bryantstratton.edu www.bryantstratton.edu	Syracuse Campus 953 James St. Syracuse 13203	315-472-6603	516
	Liverpool Campus & Professional Skills Center 8687 Carling Road Liverpool 13090	315-652-6500	472
<b>Cayuga Community College*</b> www.cayuga-cc.edu	Auburn Campus 197 Franklin St. Auburn 13021	315-255-1743	4,290 (Auburn & Fulton)
	Fulton Campus 11 River Glen Drive Fulton 13069	315-592-4143	
<b>Cayuga Onondaga BOCES – Practical Nursing Program</b> www.cayboces.org	1879 W. Genesee St. Road. Auburn 13021	315-253-0361	34
<b>Cazenovia College*</b> www.cazenovia.edu	22 Sullivan St. Cazenovia 13035	315-655-7208	1,091
<b>Center for Instruction, Technology &amp; Innovation</b> www.citiboces.org	179 County Route 64 Mexico 13114	315-963-4251	95
<b>Clarkson University*</b> www.clarkson.edu	8 Clarkson Ave. Potsdam 13699	866-333-6613	3,873
<b>Colgate University*</b> www.colgate.edu	13 Oak Drive Hamilton 13346	315-228-7444	2,888
<b>Columbia College of Missouri @ Hancock Field*</b> www.ccis.edu/syracuse	6796 Townline Road Syracuse, 13211	315-455-0690	16,567 nationwide
<b>Continental School of Beauty</b> www.continentalnow.com	2803 Brewerton Road Mattydale 13211	315-410-0188	242
<b>Cornell University*</b> www.cornell.edu	410 Thurston Ave. Ithaca 14850	607-255-5241	21,679
<b>Herkimer Community College</b> www.herkimer.edu	100 Reservoir Road Herkimer 13350	315-866-0300	3,259
<b>Ithaca College</b> www.ithaca.edu	953 Danby Road Ithaca 14850	607-274-3011	6,587
<b>Keuka College</b> Accelerated Studies for Adults Program* www.keuka.edu/asap	141 Central Ave. Keuka Park 14478	315-694-0573	n/a
<b>Le Moyne College*</b> www.lemoyne.edu	1419 Salt Springs Road Syracuse 13214	315-445-4300	3,381
<b>Madden School of Business*</b> www.lemoyne.edu	Le Moyne College 1419 Salt Springs Road Syracuse 13214	315-455-4280	Part of Le Moyne College
<b>The McKenzie Institute, USA*</b> www.mckenzieinstituteusa.org	432 N. Franklin St., Ste. 40 Syracuse 13204	315-471-7612	n/a
<b>Mohawk Valley Community College</b> www.mvcc.edu	1101 Sherman Drive Utica 13501	315-792-5400	7,149
<b>Morrisville State College*</b> www.morrisville.edu	80 Eaton St. Morrisville 13408	315-684-6000 or 800-258-0111	2,910
<b>National Tractor Trailer School, Inc.</b> www.ntts.edu	4650 Buckley Road Liverpool 13088	315-451-2430	146

<b>Onondaga Cortland Madison BOCES*</b> www.ocmboces.org	McEvoy Campus, 1710 NYS Route 13 Cortland 13045	607-758-5111	511
<b>Onondaga-Cortland Madison BOCES*</b> www.ocmboces.org	110 Elwood Davis Road Liverpool 13088	315-431-8407	n/a
<b>Onondaga Community College*</b> www.sunyocc.edu	4585 W. Seneca Turnpike Syracuse 13215-4585	315-498-2622	12,271
<b>Onondaga School of Therapeutic Massage</b> www.ostm.edu	719 E. Genesee St. Syracuse 13210	315-424-1159	60
<b>Pomeroy College of Nursing at Crouse Health*</b> www.crouse.org/nursing	765 Irving Ave. Syracuse 13210	315-470-7481	345
<b>St. Joseph's College of Nursing at St. Joseph's Health*</b> www.sjhcon.edu	206 Prospect Ave. Syracuse 13203	315-448-5040	317
<b>State University of New York (SUNY) at Oswego*</b> www.oswego.edu	7060 State Route 104 Oswego 13126	315-312-2500	8,034
<b>State University of New York (SUNY) at Oswego Metro Center*</b> www.oswego.edu/metro	2 Clinton Square, Suite 115 Syracuse 13202	315-399-4100	Part of SUNY Oswego
<b>State University of New York (SUNY) College at Cortland*</b> www.cortland.edu	PO Box 2000 Cortland 13045	607-753-2011	6,958
<b>State University of New York (SUNY) College of Environmental Science and Forestry*</b> www.esf.edu	1 Forestry Drive Syracuse 13210	315-470-6500	2,200
<b>State University of New York (SUNY) Delhi @ Onondaga Community College*</b> www.delhi.edu	4585 W. Seneca Turnpike Syracuse 13215-4585	315-498-2824	n/a
<b>State University of New York (SUNY) Empire State College*</b> www.esc.edu/cny	6333 State Route 298 East Syracuse 13057	315-472-5730	11,952 worldwide
<b>State University of New York (SUNY) Syracuse Educational Opportunity Center*</b> www.syracuseeoc.com	100 New St. Syracuse 13202	315-472-0130	n/a
<b>State University of New York (SUNY) Upstate Medical University*</b> www.upstate.edu	750 E. Adams St. Syracuse 13210	315-464-4570	1,516
<b>Syracuse City Schools Practical Nursing Program</b> www.syracusecityschools.com	725 Harrison St. Syracuse 13210	315-435-4499	33
<b>Syracuse University*</b> www.syr.edu	Crouse-Hinds Hall, Suite 600 900 S. Crouse Ave. Syracuse 13244-2130	315-443-1870	21,492
<b>Tompkins Cortland Community College*</b> www.tc3.edu	170 North St. Dryden 13053	607-844-8211	5,559
<b>University College of Syracuse University*</b> www.parttime.syr.edu	700 University Ave. Syracuse, NY 13244-2530	315-443-9378	Part of Syracuse University
<b>Utica College*</b> www.utica.edu	1600 Burrstone Road DePerno Hall, Room 200 Utica 13502	800-782-8884	4,249
<b>Utica School of Commerce*</b> www.uscny.edu	201 Bleeker St. Utica 13501	315-697-8200	282
<b>Wells College*</b> www.wells.edu	170 Main St. Aurora 13026	800-952-9355	550
<b>Whitman School of Management*</b> www.syr.edu/whitman	721 University Ave. Syracuse 13244	315-443-3751	Part of Syracuse University



## ELEMENTARY & SECONDARY EDUCATION

### How to register a child for public school

Call your local school district's main office and ask for instructions. You will likely need proof of address in your school district. If your child is new to school (kindergarten or pre-K), you will likely be required to present a birth certificate, immunization record and a report of a physical exam. If the child is transferring from another school, you may be asked to bring a report card or other transfer paperwork from your child's last school. The school may also ask for an immunization record and a physical exam report. Many school districts now offer registration instructions, forms and information on their websites.

### GREATER SYRACUSE AREA PUBLIC SCHOOL DISTRICTS

<b>Baldwinsville Central Schools</b> www.bville.org 29 E. Oneida St., Baldwinsville 13027	315-638-6043	<b>Solvay Union Free Schools</b> www.solvayschools.org 299 Bury Drive, Solvay 13209	315-468-1111
<b>East Syracuse-Minoa Central Schools</b> www.esmschools.org 407 Fremont Road, East Syracuse 13057	315-434-3000	<b>Syracuse City Schools</b> www.syracusecityschools.com 725 Harrison St., Syracuse 13210	315-435-4499
<b>Fabius-Pompey Central Schools</b> www.fabiuspompey.org 1211 Mill St., Fabius 13063	315-683-5301	<b>Tully Central School</b> www.tullyschools.org 20 State St., Tully 13159	315-696-6200
<b>Fayetteville-Manlius Central Schools</b> www.fmschools.org 8199 E. Seneca Turnpike, Manlius 13104	315-692-1234	<b>West Genesee Central Schools</b> www.westgenesee.org 300 Sanderson Drive, Camillus 13031	315-487-4562
<b>Jamesville-DeWitt Central Schools</b> www.jamesvilledewitt.org PO Box 606, DeWitt 13214	315-445-8300	<b>Westhill Central Schools</b> www.westhillschools.org 400 Walberta Road, Syracuse 13219	315-426-3000
<b>Jordan-Elbridge Central Schools</b> www.jecsd.org PO Box 902, 9 Chappell St., Jordan 13080	315-689-8500	<b>GREATER SYRACUSE AREA ACCREDITED PRIVATE &amp; PAROCHIAL SCHOOLS</b>	
<b>LaFayette Central Schools</b> www.lafayetteschools.org 5955 Route 20 West, LaFayette 13084	315-677-9728	<b>Abundant Life Academy</b> www.alcclife.org 7000 All Nations Blvd., East Syracuse 13057	315-463-7300
<b>Liverpool Central Schools</b> www.liverpool.k12.ny.us 195 Blackberry Road, Liverpool 13090	315-622-7900	<b>Baldwinsville Christian Academy</b> www.baldwinsvillechristianacademy.com 7312 Van Buren Road, Baldwinsville 13027	315-638-1069
<b>Lyncourt Union Free School District</b> www.lyncourtschool.org 2707 Court St., Syracuse 13208	315-455-7571	<b>Bishop Grimes Jr./Sr. High School</b> www.bishopgrimes.org 6653 Kirkville Road, East Syracuse 13057	315-437-0356
<b>Marcellus Central Schools</b> www.marcellusschools.org 2 Reed Parkway, Marcellus 13108	315-673-6000	<b>Bishop Ludden Jr./Sr. High School</b> www.bishopludden.org 815 Fay Road, Syracuse 13219	315-468-2591
<b>North Syracuse Central Schools</b> www.nscsd.org 5355 W. Taft Road, North Syracuse 13212	315-218-2100	<b>Bishop's Academy at Holy Family</b> www.holyfamilyschoolsyr.org 130 Chapel Drive, Fairmount 13219	315-487-8515
<b>Onondaga Central Schools</b> www.ocs.cnyric.org 4466 S. Onondaga Road, Nedrow 13120	315-552-5000	<b>Bishop's Academy at Most Holy Rosary School</b> www.mhrsyr.org 1031 Bellevue Ave., Syracuse 13207	315-476-6035
<b>Skaneateles Central Schools</b> www.skanschools.org 55 East St., Skaneateles 13152	315-291-2221	<b>Blessed Sacrament School*</b> www.blessedsacramentschool.org 3129 James St., Syracuse 13206	315-463-1261
		<b>Cathedral International Catholic Academy at Our Lady of Pompei</b> www.capsyracuse.org 923 N. McBride St., Syracuse 13208	315-422-8548
		<b>Christian Brothers Academy</b> www.cbasyracuse.org 6245 Randall Road, Syracuse 13214	315-446-5960
		<b>Faith Heritage School</b> www.faitheritageschool.org 3740 Midland Ave., Syracuse 13205	315-469-7777
		<b>Holy Cross School</b> www.hcschooldewitt.org 4200 E. Genesee St., DeWitt 13214	315-446-4890



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Success isn't just an outcome. **It's a way of living.** At Le Moyne, success means immersing yourself in an education that is inspirational, forward thinking and timeless.

### Le Moyne ...

- > is **1 of 28** Jesuit colleges and universities in the U.S.
- > offers more than **40** programs of study housed in **3** schools
- > emphasizes **ethics** and **values**
- > embodies the **Jesuit tradition** of educating the whole person
- > develops skills for **professional success**

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Photo courtesy of Stephen Sartori





<b>Holy Family School, Fairmount</b> www.holyfamilieschoolsyr.org 130 Chapel Drive, Syracuse 13219	315-487-8515
<b>Immaculate Conception School</b> www.icschool.org 400 Salt Springs Road, Fayetteville 13066	315-637-3961
<b>Living Word Academy</b> www.livingword.org/lwa1.html 6099 Court St. Road, Syracuse 13206	315-437-6744
<b>Manlius Pebble Hill School*</b> www.mph.net 5300 Jamesville Road, Syracuse 13214	315-446-2452
<b>Merriday School</b> 1636 James St., Syracuse 13203	315-478-1031
<b>Montessori Discovery School</b> www.montessoridiscoveryschool.org 109 Waring Road, Syracuse 13224	315-446-0204
<b>Montessori School of Syracuse</b> www.mssyr.org 155 Waldorf Parkway, Syracuse 13224	315-449-9033
<b>Most Holy Rosary School</b> www.mhrsyr.org 1031 Bellevue Ave., Syracuse 13207	315-476-6035
<b>The New School</b> www.newschoolsyracuse.org 5205 Jamesville Road, Syracuse 13214	315-475-6453
<b>Parkview Junior Academy</b> www.parkviewjunioracademy.org 412 S. Avery Ave., Syracuse 13219	315-468-0117
<b>St. Margaret's School</b> www.stmargaretschoolny.org 201 Roxboro Road, Mattydale 13211	315-455-5791
<b>St. Mary's Academy</b> www.smabville.org 49 Syracuse St., Baldwinsville 13027	315-635-3977
<b>St. Rose of Lima School</b> www.stroseny.org 411 S. Main St., North Syracuse 13212	315-458-6036
<b>Syracuse Hebrew Day School</b> www.shds.org 5655 Thompson Road, DeWitt 13214	315-446-1900
<b>CHARTER SCHOOLS</b>	
<b>Syracuse Academy of Science Charter School</b> www.sasc.org 1001 Park Ave., Syracuse 13204	315-428-8997
<b>Southside Academy Charter School</b> www.nhaschools.com/schools/southside 2200 Onondaga Creek Blvd., Syracuse 13207	315-476-3019

## EDUCATIONAL & SUPPORT SERVICES

The Central New York region is dedicated to your family's success in all areas of life. Many organizations offer support services should you need it.

**Boards of Cooperative Educational Services Onondaga-Cortland-Madison\*** 315-431-8407 or 607-758-5111  
www.ocmbooces.org

OCM BOCES provides services for local and Syracuse city schools. Program offerings include career and technical education, special education, alternative education and workforce preparation for adults.

**Huntington Family Centers** 315-476-3157  
www.huntingtonfamilycenters.org  
Services for Syracuse City School District students to resolve behavior issues and help families navigate additional available resources.

**New York State Education Public Data Access**  
http://data.nysed.gov  
Search statewide data reports for schools, districts BOCES or counties.

**New York State Report Cards**  
https://reportcards.nysed.gov  
These report cards provide enrollment, demographic, attendance, suspension, dropout, teacher, assessment, accountability, graduation rate, post-graduate plan, and fiscal data for public and charter schools, districts, and the state.

**On Point for College\*** 315-362-5003  
http://onpointforcollege.org  
This Syracuse nonprofit has helped students find financial aid, complete college forms and arrange for necessary resources to succeed in college. On Point has helped more than 5,000 first-generation college students.

**ProLiteracy\*** 315-422-9121  
www.proliteracy.org  
ProLiteracy develops and promotes adult literacy learning, content, and programs to help adult learners, and advocates on their behalf.

**Say Yes to Education Syracuse** 315-435-6461  
www.sayyessyracuse.org  
This nonprofit foundation is committed to increasing high school and college graduation rates for urban students. Say Yes has worked closely with Syracuse University since 2008 "to ensure that every student in Syracuse has the ability to reach his or her academic potential."

**Success in Learning** 315-446-6957  
www.cnylearning.com  
Provides tutoring sessions in group and individual settings.

**Syracuse University Institute for Veterans and Military Families\*** 315-443-0141  
http://vets.syr.edu  
The IVMF is the first interdisciplinary national institute in higher education focused on the social, economic, education and policy issues affecting veterans and their families post-service.

\* CenterState CEO Member

## PRESCHOOL EDUCATION & CHILD CARE

A growing number of school districts provide pre-kindergarten and preschool programs. Child care centers, Head Start and private and parochial schools are also a source of a quality preschool education for children. Home-based family child care is another child care option. Contact the school districts or programs directly or call Child Care Solutions for information and referrals.

**Child Care Solutions, Inc.\*** 315-446-1220  
 www.childcaresolutionscny.org 888-729-7290  
 Child Care Solutions is a nonprofit resource and referral agency serving Onondaga and Cayuga counties. The organization helps parents locate child care, after-school and preschool education programs, sponsors classes for individuals who work with young children, helps new child care businesses get started, and provides child care and early education data and consulting services.  
 6724 Thompson Road, Syracuse 13211  
 34 Wright Ave., Auburn 13021

### PRESCHOOLS

**Blessed Sacrament School\*** 315-463-1261  
 www.blessedsacramentschool.org  
 3129 James St., Syracuse 13206

**Jewish Community Center of Syracuse\*** 315-445-2360  
 www.jccsyr.org  
 5655 Thompson Road, DeWitt 13214

**Jowonio School** 315-445-4010  
 www.jowonio.org  
 3049 E. Genesee St., Syracuse 13224

**Manlius Pebble Hill School\*** 315-446-2452  
 www.mph.net  
 5300 Jamesville Road, DeWitt 13214

**Montessori School of Syracuse** 315-449-9033  
 www.mssyr.org  
 155 Waldorf Parkway, Syracuse 13224

### CHILD CARE

**KinderCare Learning Center\*** 315-622-0286  
 www.kindercare.com  
 3787 Canvasback Drive, Liverpool 13090

**SonShine Child Care at Community Covenant Church\*** 315-682-2895  
 www.manliusdaycare.com  
 107 Pleasant St., Manlius 13104

\* CenterState CEO Member

## The U.S. News & World Report list of 100 Best Public High Schools in New York includes several Central New York Schools

Skaneateles High School, Skaneateles (No. 64)  
 Fayetteville-Manlius Senior High School, Manlius (No. 69)  
 Jamesville-DeWitt High School, DeWitt (No. 62)

### Niche – an online ranking service - ranked the 100 school districts in New York state and included four in the region:

Fayetteville-Manlius (No. 27)  
 Jamesville-DeWitt (No. 61)  
 Skaneateles (No. 82)  
 Hamilton (No. 90)

## DISTINGUISHED CNY GRADUATES

**Megyn Kelly:** NBC News host and former Fox News Channel political commentator (Syracuse University)

**Jeannette J. Epps:** Aerospace engineer and NASA astronaut (Le Moyne College)

**Augusto J. "Goose" Perez:** Retired Spanish American wheelchair curler who was the 2008 USA Curling Male Athlete of the Year. (Le Moyne College)

**Joe Biden:** Former vice president of the United States (Syracuse University)

**Bill Nye:** The Science Guy (Cornell University)

**Linda Cohn:** sportscaster and ESPN SportsCenter anchor (SUNY Oswego)

**Ann E. Dunwoody:** first female four-star general in the U.S. Armed Services (SUNY Cortland)

**Ruth Bader Ginsburg:** Supreme Court Justice (Cornell University)

**Laurie Halse Anderson:** young adult author (Onondaga Community College)

**Grace Jones:** actress and model (Onondaga Community College)

**Nathan Miller:** 43rd governor of New York (SUNY Cortland)

**Steve Levy:** ESPN broadcaster (SUNY Oswego)

**Al Roker:** TV personality and weatherman (SUNY Oswego)

**Jon Rubenstein:** developer of the iPod (Cornell University)

**Drew Taggart:** half of the DJ duo The Chainsmokers (Syracuse University)





# CORTLAND COUNTY

**Cortland County** is your gateway to the Finger Lakes. Adventures await with many outdoor activities from top-rated ski areas located within 20 miles of each other, pristine golfing, miles of hiking trails and beautiful natural waters along the Tioughnioga River for kayaking or canoeing. Satisfy the thrill seeker with zip-lining or a high ropes course. Treat yourself with delicious food. Pair your meal with local brews or spirits. Enjoy award-winning theatre, hear local and national musicians, or travel back in time with impressive historical sites. Surrounded by rolling hills and at the perfect crossroads in New York state, Cortland County is yours to experience.



Photo courtesy of Cortland County Convention & Visitors Bureau



Photo courtesy of Cortland County Convention & Visitors Bureau



Photo courtesy of Cortland County Convention & Visitors Bureau



Photo courtesy of Cortland County Convention & Visitors Bureau

**Cortland County Convention & Visitors Bureau**  
37 Church St., Suite 3, Cortland, NY 13045  
607-753-8463

[www.experiencecortland.com](http://www.experiencecortland.com) • [info@experiencecortland.com](mailto:info@experiencecortland.com)

Director: Jim Dempsey

Social Media Marketing Specialist: Megan Eves

Administrative Assistant: Doris Bush





# CORTLAND & CORTLAND COUNTY AT A GLANCE

The city of Cortland is located in Cortland County in New York state.

## PHYSICAL CHARACTERISTICS

Area: Cortland County .....499 sq. mi.  
 City of Cortland .....4 sq. mi.  
 Terrain: Rolling hills and flat plains  
 Elevation: 1,129 feet  
 Climate: Four seasons

## POPULATION

	2010	2015, est.
City of Cortland	19,204	18,907
Cortland County	49,336	48,494

Source: quickfacts.census.gov

## HOUSEHOLDS

	2010-14	
City of Cortland	6,732	
Cortland County	18,045	

Source: quickfacts.census.gov

## RACE/ETHNIC BREAKDOWN OF POPULATION

PERCENT OF TOTAL POPULATION, 2010

	City of Cortland	Cortland County
White	92.8	95.1
Black/African American	2.8	1.5
Asian/Pacific Islander	0.9	0.8
American Indian, Alaska Native	0.2	0.3
Other	0.1	0.1
Two or more races	2.3	1.7
Hispanic Origin (of any race)	3.2	2.2

Source: U.S. Census Bureau/ American Community Survey – 2010

## MEDIAN AGE 2010-14

City of Cortland – 26.7  
 Cortland County – 36.0  
 New York – 38.1  
 United States – 37.4

## MEDIAN HOUSEHOLD INCOME 2010-14

City of Cortland .....	\$40,229
Cortland County.....	\$48,404
New York .....	\$58,687

## MEDIAN SELLING PRICE OF HOMES

YTD 10/31/16  
 Cortland County..... \$117,540  
 New York..... \$230,500

Source: NYS Association of Realtors

National Association of Realtors

## TAXES

Sales .....	8.%
State.....	4.%
Local.....	4.%
State Income Tax.....	4% - 8.82%

Prepared by: CenterState Corporation for Economic Opportunity.

For additional information or more detailed data, contact: 315-470-1800



Photo courtesy of Cortland County Convention & Visitors Bureau

## Cortland County Convention & Visitors Bureau

37 Church St., Suite 3, Cortland, NY 13045

607-753-8463

www.experiencecortland.com • info@experiencecortland.com

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# HEALTH CARE

**Central New York is home to numerous quality hospitals and specialized medical facilities.** For those needing medical treatment, St. Joseph's Health, SUNY Upstate Medical University and Crouse Health have each expanded dramatically in the last 10 years. The world-class Golisano Children's Hospital and Upstate's new Cancer Center serve patients from across the state.



Photo courtesy of Upstate Medical University

## MEET THE NEIGHBORS

**Diane Cooper-Currier**, executive director for Oswego County Opportunities, Inc.

**I AM DRAWN TO OUR NEIGHBORHOOD BECAUSE** Oswego is large enough to have great shops, restaurants, education and diverse recreation options but small enough to have a small-town feel where “everyone knows your name.”

**MY FAVORITE LOCAL HAUNTS ARE** Port City Co-Op and Lake Ontario Antiques, both in Oswego, and then a trip to the H. Lee White Maritime Museum on the shores of Lake Ontario.

**I FEEL MOST AT HOME** with my husband, Dale, and dog, Bayley. We live on the Oswego River and there is nothing more relaxing than spending time along the shores of the river, kayaking, gardening or lounging in the hammock.

**CENTRAL NEW YORK IS GREAT FOR** raising a family with world-class health care systems and treatment. Both the health and human services fields are ripe for employment opportunities from entry-level to provider-level positions.



## CENTRAL NEW YORK HEALTH CARE QUICK FACTS

**Central New York Biotech Accelerator and Upstate MIND:** The Biotech Accelerator opened in 2012 to support bioscience and medical technology and biotech entrepreneurial activity. Upstate MIND includes the Molecular Pathology Next Generation Sequencing Lab for genetic and molecular testing to predict and prevent disease.

**Digital Autopsy Table:** Upstate MIND features a \$100,000 machine that displays digital scans of human bodies (both alive and dead). Students use the images to explore the human anatomy without a physical cadaver and doctors can use it to plan surgeries.

**Concussion Management Program and CNY Sports Concussion Center at Upstate Medical University:** Recognized by the Centers for Disease Control and Prevention as a significant public health issue, this Syracuse facility is on the cutting-edge of concussion research and treatment. The center also offers community education and outreach.

**Penicillin & Bristol-Myers Squibb:** The Bristol-Myers Squibb factory in East Syracuse is responsible for helping create the world's first synthetic penicillin. For many years, the company produced more of the antibiotic than anyone else in the world. Bristol-Myers Squibb, with a local manufacturing facility since 1943, also makes Abilify, Eliquis and Plavix.

**Elizabeth Blackwell:** The first American woman to ever earn a medical degree attended Geneva Medical College, which is now Upstate Medical University, in the late 1840s.

**Hospital beds:** Onondaga County alone is home to more than 1,600 hospital beds among its four hospitals at five locations.

**Welch Allyn:** Next time you're in the doctor's office—anywhere—look at the name on the medical equipment in the room. Chances are, it says Welch Allyn. The Skaneateles Falls-based medical equipment company was acquired by Hill-Rom Holdings in 2015 for \$2.05 billion.

**Eye exam invention:** Welch Allyn's founders Dr. Francis A. Welch and William Noah Allyn built the first hand-held ophthalmoscope, used in routine eye exams, about 1910.

**Early hospital:** Syracuse was an early leader in health care services as the first public hospital opened in 1870.

**Poison Control Center at Upstate Medical University:** 90 percent of calls are handled without further need of medical care, saving millions of dollars each year.

**Co-inventor of the pill:** Dr. Gregory Goodwin Pincus, a biologist and researcher, is credited with helping invent the combined oral contraceptive pill. He earned a bachelor's degree in agriculture from Cornell University in 1924.



# Great Doctors. Great Care.



# 98%



## Patient Satisfaction Rate!

When great doctors work with a highly skilled, committed and caring staff, the outcome is patient satisfaction. At Hematology-Oncology Associates of CNY, great effort is put forth to let patients know they matter. It's not just their advanced treatments and technology, it's the spirit of every physician and employee that offers hope and a partnership to walk the journey together, committed to the best possible outcome. At HOA, everything matters!



[hoacny.com](http://hoacny.com)

## QUALITY HEALTH CARE IS THE CORE OF OUR COMMUNITY

The Syracuse metropolitan area includes four acute general hospitals: Crouse Health, St. Joseph's Health, Upstate University Hospital of the State University of New York, and the Syracuse VA Medical Center. It also includes 11 nursing homes and several ambulatory care facilities.

- **More than 1,800** general and specialty practicing physicians call Central New York home.
- **Crouse Health** supports regional centers for obstetrics and neonatology. The hospital also maintains the largest ambulatory surgery programs in the region and is a Chest Pain and Heart Failure Center and a NYS-designated Regional Stroke Center. This year, Crouse opened a new patient care unit and is building a new 52,000-square-foot emergency department.
- **St. Joseph's Health** operates the largest programs in the region for cardiology and open heart surgery, and supports major programs in peripheral vascular surgery, nephrology and orthopedics. In 2014, it completed an expansion that included the addition of 14 operating rooms, 110 private patient rooms and several green initiatives.
- **Crouse Health and St. Joseph's Health** operate the Pomeroy College of Nursing and St. Joseph's College of Nursing, respectively.
- **Upstate University Hospital** serves as the tertiary medical center hospital for 17 counties in the center of Upstate New York. The hospital includes regional centers for trauma care, neurosurgery, burn care and other specialties including the Golisano Children's Hospital and Upstate Cancer Center.
- **Upstate Medical University** houses the only academic medical school in the area; it also collaborates with allied teaching facilities. In 2016, UMU completed the Central New York Biotech Accelerator and unveiled the Medical Innovation and Novel Discovery Center (Upstate MIND).
- **The Syracuse VA Medical Center** serves veterans from 13 counties and operates seven community-based outpatient clinics. It features a \$90 million six-story Spinal Cord Disorder Center, a Level II Polytrauma Center and an Amputee Center of Care. Additional services are offered through its medicine, neurology, surgery and psychiatry departments.



# WELCOME TO UPSTATE

**CENTRAL NEW YORK'S ONLY ACADEMIC MEDICAL UNIVERSITY AND THE REGION'S LARGEST EMPLOYER**

**With 9,000 employees, four colleges, a biomedical research enterprise, two hospital campuses, a cancer center, a children's hospital, and many outpatient sites, Upstate is here to serve Central New York.**

**Our mission is reflected in our actions.**

**Our hospital services are available to all, 24/7.**

**Our research is aimed at curing disease.**

**Our graduates provide a vital health care workforce for the state.**

**UPSTATE**  
MEDICAL UNIVERSITY

EDUCATION • HEALTHCARE • RESEARCH

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Photo courtesy of St. Joseph's Health





We're proud to support  
**local health  
care providers—**

making a difference in the quality  
of lives across Central New York  
and beyond.

**WelchAlllyn**

Enhancing outcomes for  
patients and their caregivers:

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**SOS** SYRACUSE  
ORTHOPEDIC  
SPECIALISTS

315.251.3100 [sosbones.com](http://sosbones.com)

**This is Total Orthopedic Care.**

## REGIONAL HEALTH CARE FACILITIES

Hospital	Address	Phone	Beds
<b>Auburn Community Hospital</b> www.auburnhospital.org	17 Lansing St., Auburn	315-255-7011	99
<b>Canton-Potsdam Hospital</b> www.cphospital.org	50 LeRoy St., Potsdam	315-265-3300	94
<b>Carthage Area Hospital</b> www.carthagehospital.com	1001 West St., Carthage	315-493-1000	35
<b>Cayuga Medical Center</b> www.cayugamed.org	101 Dates Drive, Ithaca	607-274-4011	212
<b>Claxton-Hepburn Medical Center</b> www.claxtonhepburn.org	214 King St., Ogdensburg	315-393-3600	130
<b>Community Memorial Hospital</b> www.communitymemorial.org	150 Broad St., Hamilton	315-824-1100	25
<b>Cortland Regional Medical Center</b> www.cortlandregional.org	134 Homer Ave., Cortland	607-756-3500	162
<b>Crouse Health*</b> www.crouse.org	736 Irving Ave., Syracuse	315-470-7111	506
<b>Faxton-St. Luke's Healthcare</b> faxtonstlukes.com	1656 Champlin Ave., Utica	315-624-6000	370
<b>Gouverneur Hospital</b> www.gvrhospital.org	77 W. Barney St., Gouverneur	315-287-1000	25
<b>Hutchings Psychiatric Center</b> omh.ny.gov	620 Madison St., Syracuse	315-426-3600	135
<b>Lewis County General Hospital</b> www.lcgh.net	7785 N. State St., Lowville	315-376-5200	31
<b>Little Falls Hospital</b> www.bassett.org/medical/locations/hospitals/little-falls-hospital	140 Burwell St., Little Falls	315-823-1000	25
<b>Massena Memorial Hospital</b> www.massenahospital.org	1 Hospital Drive, Massena	315-764-1711	50
<b>Oneida Healthcare Center*</b> www.oneidahealthcare.org	321 Genesee St., Oneida	315-363-6000	101
<b>Oswego Health*</b> www.oswegohealth.org	110 W. Sixth St., Oswego	315-349-5511	164
<b>River Hospital</b> www.riverhospital.org	4 Fuller St., Alexandria Bay	315-482-2511	15
<b>Rome Memorial Hospital</b> www.romehospital.org	1500 N. James St., Rome	315-338-7000	130
<b>Samaritan Medical Center</b> www.samaritanhealth.com	830 Washington St., Watertown	315-785-4000	290
<b>St. Elizabeth Medical Center</b> www.stemc.org	2209 Genesee St., Utica	315-798-8100	201
<b>St. Joseph's Health*</b> www.sjhsyr.org	301 Prospect Ave., Syracuse	315-448-5111	431
<b>Syracuse VA Medical Center</b> www.syracuse.va.gov	800 Irving Ave., Syracuse	315-425-4400	154
<b>Upstate University Hospital*</b> Downtown Campus: www.upstate.edu/hospital www.upstate.edu/gch Community General Campus: www.upstate.edu/community	750 E. Adams St., Syracuse	315-464-5540	409
	4900 Broad Road, Syracuse	315-492-5011	326

\* CenterState CEO Member / Beds source: <http://profiles.health.ny.gov>



## URGENT CARE CENTERS

### Central Square Medical Center\*

www.oswegohealth.org  
3045 East Ave., Central Square 315-668-5240

### Crouse Promptcare

http://crouse.org  
739 Irving Ave., Syracuse 315-470-2951

### Five Star Urgent Care

www.fivestaruc.com  
3504 W. Genesee St., Fairmount  
8003 Route 11, Cicero  
6870 E. Genesee St., Fayetteville  
7375 Oswego Road, Liverpool 315-350-3305

### Fulton Medical Center\*

www.oswegohealth.org  
510 S. Fourth St., Fulton 315-592-3500

### St. Joseph's Physicians Urgent Care\*

www.sjphysicians.org  
5100 W. Taft Road, Liverpool 315-452-2333  
4100 Medical Center Drive, Fayetteville 315-637-7800

\* CenterState CEO Member

**Crouse Health** earns Get With The Guidelines – Heart Failure Gold-Plus Quality Achievement Award from the American Heart Association/American College of Cardiology Foundation for implementing quality improvement measures that provide high standards to speed recovery and reduce readmissions for heart failure patients.

**St. Joseph's Health** is ranked Best Regional Hospital among New York's 25 top hospitals by U.S. News; Healthcare Association of New York State awards St. Joe's the 2016 Pinnacle Award for Quality and Safety.



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# WORDS TO LIVE BY TAKE ME TO CROUSE!



Official hospital  
of Syracuse Athletics.



**CROUSE HEALTH**

*Your care. In our hands.*



# NEWCOMERS

**Welcome - we're here to help!** If you're looking for a great place to live, where you can find affordable housing, good schools, easy commutes, cultural opportunities galore and four beautiful seasons, look no further. Syracuse and Central New York offer this and more, and since we know relocating to a new area can be daunting, this section is loaded with resources to get you settled.





## MEET THE NEIGHBORS

**Dony Kuriakose**, brand consultant and marketing specialist, Business Journal News Network

**I AM DRAWN TO MY NEIGHBORHOOD BECAUSE** of the vast number of rivers and lakes. My favorites are Skaneateles Lake and Green Lakes. I enjoy going kayaking and exploring new places. I cannot get enough of the beautiful water and how at peace I feel there.

**MY FAVORITE LOCAL HAUNTS ARE** Empire Brewing Company and Abbott's Frozen Custard.

**I FEEL MOST AT HOME** when I can breathe in the fresh air, see greenery and be one with nature. I grew up in Kerala, India where there are beautiful backwaters and greeneries. Onondaga Lake Park reminds me of my home in India.

**CENTRAL NEW YORK IS GREAT FOR** business networking events and conferences. The wisest yet most humble human beings reside in this region and it's been an honor meeting them at unique functions like Forty Under 40 by the Business Journal and CenterState CEO's clambake in the summer. The business community is very close. Everybody knows everybody here most of the time and that is amazing.



Photo courtesy of James Scherzi



## CENTRAL NEW YORK CHEERLEADERS

Like all good New Yorkers, folks from this region are not shy—especially about sharing and encouraging all of the good things happening here. Many local organizations share a common goal—promoting the things that make Central New York great! These organizations can help you learn more about the area, join a board of directors or just find a good restaurant. If you're looking for an expert on the area, who is also passionate about the place, look no further than this list.

### 40 Below\*

[www.40belowsyracuse.com](http://www.40belowsyracuse.com)  
@40belowsyracuse

Young professionals and community members with “a passion for local revitalization and unparalleled dedication to Central Upstate New York.” This nonprofit works to promote the region as a vibrant place to live, work, learn and play.

### Believe in Syracuse

[www.believeinsyracuse.org](http://www.believeinsyracuse.org)  
@believeinsyr

A grassroots community organization with the mission of promoting life in Syracuse.

### CNY Arts

[www.cnyarts.org](http://www.cnyarts.org)  
@cnyartsevents

CNY Arts is an arts/culture organization that serves individual artists and arts and cultural organizations in six counties through access to grants, capacity-building assistance, education and training, and promotional services.

### Cayuga County Office of Tourism

<http://tourcayuga.com>

@Cayuga\_Tourism

This office is the designated tourism promotion agency for Cayuga County.

### CenterState CEO

[www.centerstateceo.com](http://www.centerstateceo.com)

@CenterStateCEO

CenterState CEO is an independent and forward-thinking economic development strategist, business leadership organization and chamber of commerce.

CEO provides its members access economic development support, advocacy, visibility, business resources, cost savings, employee development and connections. CEO also offers export assistance; research, public policy and initiative development; facilities, programs and resources to support innovation and entrepreneurship; and facilitates initiatives that develop workforce solutions.

### Cortland County Convention & Visitors Bureau

<http://experiencecortland.com>

@CortlandNY

Promotes all things tourism in Cortland County.

### Downtown Committee of Syracuse\*

[www.downtownsyracuse.com](http://www.downtownsyracuse.com)

@downtownSYR

Private nonprofit organization for property owners and tenants in downtown Syracuse. The organization undertakes programs to promote downtown, strengthen its economic base, increase its attractiveness and assure that it's clean, safe and accessible.



**MONEY MATTERS TO  
PEOPLE  
PEOPLE MATTER TO  
US**

Just ask any one of our 180,000 members or visit one of our 44 offices.  
We've got your back whether it's a planned expense or one of life's little surprises.

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[www.visionsfcu.org/MEMBER](http://www.visionsfcu.org/MEMBER) or visit your neighborhood office.

**VISIONS**  
FEDERAL CREDIT UNION

[visionsfcu.org](http://visionsfcu.org)

Federally insured by NCUA.

New York | New Jersey | Pennsylvania

### **FOCUS Greater Syracuse**

[www.focussyracuse.org](http://www.focussyracuse.org)

@FocusSyracuse

A citizen-driven organization that taps citizen creativity and citizen engagement to impact change in Central New York by enabling citizens, organizations, and government to work together to enhance the quality of our lives and our economic future.

### **IGNITE**

<http://ignite-cny.org>

@IGNITECNY

Cayuga County's Young Professionals empower its members to recognize and enhance the value of living and working in Cayuga County by connecting people and ideas.

### **Leadership Greater Syracuse\***

[www.leadershipgreatersyracuse.org](http://www.leadershipgreatersyracuse.org)

@LeadSYR

This community leadership training organization is "dedicated to recruiting, equipping, engaging and uniting present and future leaders of all ages and experiences committed to making a difference in their communities."

### **Madison County Tourism**

[www.madisontourism.com](http://www.madisontourism.com)

@madtour

Madison County's tourism promotion agency.

### **Meetup Syracuse**

[www.meetup.com/cities/us/ny/syracuse/](http://www.meetup.com/cities/us/ny/syracuse/)

@CuseTechMeetup

Discover Central New Yorkers who share your hobbies and interests.

### **No Excuses Syracuse**

[www.noexcusessyr.com](http://www.noexcusessyr.com)

@noexcusesSYR

This private tour company provides guided excursions throughout the area to help you discover the hidden gems of Syracuse and Central New York.

### **Oswego County Promotion & Tourism**

[www.visitoswegocounty.com](http://www.visitoswegocounty.com)

@OswegoCountyNY

Oswego County's tourism promotion agency.

### **SyracuseFirst\***

[www.syracusefirst.org](http://www.syracusefirst.org)

@syracusefirst

This nonprofit encourages citizens to "Think Local First." Its mission is to "create a thriving local economy by encouraging and maximizing the potential of local businesses, and transferring market share from non-locally owned businesses to local independently owned businesses."

### **UpDowntowners**

[www.updowntowners.com](http://www.updowntowners.com)

The Updowntowners promote "the social and cultural growth" of downtown Syracuse through regular events and activities.

### **Visit Syracuse\***

[www.visitsyracuse.com](http://www.visitsyracuse.com)

@VisitSyracuse

Onondaga County's official and accredited destination marketing organization. Visit Syracuse generates short-term and future income for businesses, employment for residents and tax revenue for local government.

\* CenterState CEO Member





# WHAT YOU NEED TO KNOW

## AUTOMOBILE REGISTRATION

Newcomers to New York state must present a valid driver's license and undergo an eye exam to obtain a state driver's license. Vehicles must be registered with the Department of Motor Vehicles, and proof of ownership and current, valid insurance must be presented. All New York state vehicles are inspected annually for safety and emissions control.

**NYS Department of Motor Vehicles** 518-486-9786  
Outside NYS 518-473-5595  
www.dmv.ny.gov

5801 E. Taft Road, North Syracuse  
Open Monday-Thursday, 8:30 a.m. to 6 p.m. Closed Friday

4671 Onondaga Blvd., Syracuse  
Open Monday-Friday, 8:30 a.m. to 4 p.m.

Find additional CenterState New York locations at <http://dmv.ny.gov/offices>

## DOGGIE DAY CARE/KENNELS

**The Barking Orange\*** 315-314-6767  
[thebarkingorange.com](http://thebarkingorange.com)

**Blue Prints Dog Studio** 315-446-2070  
[blueprintdogstudio.com](http://blueprintdogstudio.com)

## EMPLOYMENT

**AEROTEK\*** 315-928-3172  
[www.aerotek.com](http://www.aerotek.com)

**AIC Talent Solutions\*** 315-726-3501  
[www.aictalent.com](http://www.aictalent.com)

**AP. Professionals\*** 315-877-9709  
[www.approfessionals.com/syracuse](http://www.approfessionals.com/syracuse)

**CNY Works** 315-473-8250  
[www.cnyworks.com](http://www.cnyworks.com)

**CPS Recruitment, Inc.\*** 877-457-2500  
[www.cpsrecruiter.com](http://www.cpsrecruiter.com)

**CareerGuide Placement Service, Inc.\*** 315-474-3326  
[www.careerguidejobs.com](http://www.careerguidejobs.com)

**Carr Recruiting Solutions\*** 315-428-8888  
[www.carr-recruiting.com](http://www.carr-recruiting.com)

**C R Fletcher Associates, Inc.\*** 315-471-1000  
[www.crfletcher.com](http://www.crfletcher.com)

**JAS Recruitment\*** 315-299-7168  
[www.jasrecruitment.com](http://www.jasrecruitment.com)

**Manpower Inc\*** 315-423-7213  
[www.manpower.com](http://www.manpower.com)

**New York State Department of Labor** 888-469-7365  
[www.labor.ny.gov](http://www.labor.ny.gov)

**The Post-Standard\***  
[www.syracuse.com/jobs](http://www.syracuse.com/jobs)

**Remedy Intelligent Staffing\*** 315-299-6977  
[www.remedystaff.com](http://www.remedystaff.com)

**Staffings Personnel Systems\*** 315-432-5636  
[www.staffings.com](http://www.staffings.com)

**SyracuseHelpWanted.com**

°CenterState Chamber Alliance Member  
\* CenterState CEO Member

## GOVERNMENT

### Onondaga County

[ongov.net](http://ongov.net)  
General 315-435-2222  
Passports 315-435-2230

### Additional CenterState New York Counties:

**Cayuga:** [www.cayugacounty.us](http://www.cayugacounty.us)  
**Cortland:** [www.cortland-co.org](http://www.cortland-co.org)  
**Herkimer:** <http://herkimercounty.org>  
**Jefferson:** [www.co.jefferson.ny.us](http://www.co.jefferson.ny.us)  
**Lewis:** <http://lewiscountyny.org>  
**Madison:** [www.madisoncounty.ny.gov](http://www.madisoncounty.ny.gov)  
**Oneida:** [www.ocgov.net](http://www.ocgov.net)  
**Oswego:** [www.co.oswego.ny.us](http://www.co.oswego.ny.us)  
**Seneca:** [www.co.seneca.ny.us](http://www.co.seneca.ny.us)  
**St. Lawrence:** [www.co.st-lawrence.ny.us](http://www.co.st-lawrence.ny.us)  
**Tompkins:** <http://tompkinscountyny.gov>

### New York State

[www.ny.gov](http://www.ny.gov)  
Assembly [www.assembly.state.ny.us](http://www.assembly.state.ny.us)  
Senate [www.nysenate.gov](http://www.nysenate.gov)

**City of Syracuse** 315-448-8005  
[www.syracuse.ny.us](http://www.syracuse.ny.us)

### Onondaga County Town Clerks

[www.ongov.net/clerk/clerks.html](http://www.ongov.net/clerk/clerks.html)

### Onondaga County Townships and Villages

In each of Onondaga County's towns, residents elect a supervisor, town council, justice of the peace, town clerk, highway superintendent and tax collector. Villages are directed by an elected mayor and a board of trustees.

## HEALTH CLUBS

**Aspen Athletic Clubs\*** 315-458-FITT  
[www.aspenfit.com](http://www.aspenfit.com)

**Jewish Community Center of Syracuse\*** 315-445-2360  
[www.jccsyr.org](http://www.jccsyr.org)

**Metro Fitness\*** 315-426-8917  
[www.getmetrofit.com](http://www.getmetrofit.com)

**Metro Fitness East Club\*** 315-446-2638  
[www.getmetrofit.com](http://www.getmetrofit.com)

**YMCA of Greater Syracuse, Inc.\*** 315-474-6851  
[www.ycny.org](http://www.ycny.org)

## HOME INSPECTIONS

**Absolute Home Inspection, Inc.\*** 315-673-1755  
[www.absoluthomeinspection.com](http://www.absoluthomeinspection.com)

**Braga Home Inspection\*** 315-382-8650  
[www.bragahomeinspection.com](http://www.bragahomeinspection.com)

\* CenterState CEO Member

## LIBRARIES

### Onondaga County Public Library\* The Galleries of Syracuse

Visit [www.onlib.org](http://www.onlib.org) for city and suburban branches  
447 South Salina St., Syracuse  
Main Branch 315-435-1900

## NEWSPAPERS / DIGITAL PUBLICATIONS

**Auburn – The Citizen** 315-253-3700

<http://auburnpub.com>

**Business Journal News Network\*** 315-579-3927

[www.cnybj.com](http://www.cnybj.com)

**CNY Latino** 315-415-8593

[www.cnylatino.com](http://www.cnylatino.com)

**Cortland Standard** 607-756-5665

[www.cortlandstandard.net](http://www.cortlandstandard.net)

**Syracuse Catholic Press\*** 315-422-8153

[www.thecatholicsun.com](http://www.thecatholicsun.com)

**Syracuse New Times and Family Times\*** 315-422-7011

[www.syracusenewtimes.com](http://www.syracusenewtimes.com)

**Advance Media New York/  
The Post-Standard\*** 800-765-3231

[www.syracuse.com](http://www.syracuse.com)

**Watertown Daily Times** 315-782-1000

[www.watertowndailytimes.com](http://www.watertowndailytimes.com)

## POSTAL SERVICE

**U.S. Postal Service** 315-452-3501

[www.usps.com](http://www.usps.com) 800-275-8777

## PUBLIC SAFETY & EMERGENCIES

*When experiencing an emergency in Syracuse, Onondaga County and the surrounding areas, dial 911. The appropriate public safety agency will be dispatched to your location.*

**Emergency** 911

Onondaga County Police, Fire, Medical

Ambulance 911

Emergency 911

### Rural Metro Ambulance

[www.ruralmetro.com](http://www.ruralmetro.com)

Business Office 315-471-0102

### CONTACT Community Services

[www.contactsyracuse.org](http://www.contactsyracuse.org)

Crisis Line, Onondaga County (24/7) 315-251-0600

Crisis Line, Cayuga County (24/7) 877-400-8740

Business Office 315-251-1400

National Suicide Prevention Lifeline (24/7) 800-273-8255

### Downtown Committee of Syracuse

[www.downtownsyracuse.com](http://www.downtownsyracuse.com)

Security 315-423-HELP

Office 315-422-8284

## HELPLINE

<https://211cny.com>

Non-emergency 211

Onondaga County Department of Mental Health

[www.ongov.net/ocdmh](http://www.ongov.net/ocdmh) 315-435-3355

### New York State Police

[www.troopers.ny.gov](http://www.troopers.ny.gov)

Emergency 911

Non-Emergency 315-455-2826

### Onondaga County Sheriff

<http://sheriff.ongov.net>

Emergency 911

Non-Emergency 315-435-2111

### Poison Control Center

[www.upstatepoison.org](http://www.upstatepoison.org)

Emergency 800-222-1222

Non-Emergency 315-464-7078

### Syracuse Police

[www.syracusepolice.org](http://www.syracusepolice.org)

Emergency 911

Non-Emergencies 315-442-5111

Information Desk 315-442-5200

### USACOPS - The Nation's Law Enforcement Site

Lists all law enforcement agencies by county.

[www.usacops.com/ny](http://www.usacops.com/ny)

### Vera House (Domestic and Sexual Violence Service Agency)

[www.verahouse.org](http://www.verahouse.org)

Hotline 315-468-3260

Business Line 315-425-0818

## RELIGIOUS ORGANIZATIONS

**American Baptist Churches** 315-469-4236

**of New York State**

[www.abc-nys.org](http://www.abc-nys.org)

**Believers' Chapel** 315-699-4140

[www.believerschapel.org](http://www.believerschapel.org)

**DeWitt Community Church** 315-445-0331

[www.dewittchurch.org](http://www.dewittchurch.org)

**Diocese of Syracuse\*** 315-422-7203

[www.syracusediocese.org](http://www.syracusediocese.org)

**Franciscan Church of the Assumption\*** 315-422-4833

[www.assumptionsyr.org](http://www.assumptionsyr.org)

**Islamic Society of Central New York** 315-471-3645

[www.ischnyonline.com](http://www.ischnyonline.com)

**Temple Adath Yeshurun** 315-445-0002

[www.adath.org](http://www.adath.org)

**Upper New York** 315-424-7878

**United Methodist Church**

[www.unyumc.org](http://www.unyumc.org)

\* CenterState CEO Member



## SERVICES

**AA of Western and Central New York\*** 315-451-1115  
www.aaa.com 800-222-4357

**Better Business Bureau** 800-828-5000  
www.upstateny.bbb.org

**Directory Assistance** 411  
315-555-1212

**NY State Canal System** 800-4CANAL4  
www.canals.ny.gov

**NY State Thruway** 800-THRUWAY  
www.thruway.ny.gov

**NY State Travel Information Center** 800-225-5697  
www.iloveny.com

**Visit Syracuse\*** 315-470-1910  
www.VisitSyracuse.com 800-234-4797

## TELEPHONE/CELLULAR/WIRELESS

**AT&T\*** 315-445-3051  
www.att.com

**AT&T Premier Technologies\*** 315-682-0326  
www.premieruny.com

**Cell Phones for Less\*** 315-802-6352  
www.mycellphonesforless.com

**Sprint** 866-275-1411  
www.sprint.com

**Time Warner Cable Business Class\*** 855-225-7898  
www.timewarnercable.com

**Verizon\* (New phone service)** 800-VERIZON  
www.verizon.com/ny

**Verizon Wireless – Syracuse\*** 315-534-5986  
www.verizonwireless.com

**Wireless Business Group\*** 315-701-0855  
www.wirelessbusinessgroup.com

## TELEVISION/CABLE

**DIRECTV-KR Communications** 716-877-1100  
www.krcommunications.com

**Time Warner Cable Business Class\*** 855-225-7898  
www.timewarnercable.com

## TRASH PICKUP/RECYCLING

**Bin There Dump That - Central New York\*** 315-750-4150  
www.cleangreendumpsters.com

**CNY Resource Recovery, Inc.\*** 315-471-0254  
www.cnyresourcerecoveryinc.com

**Covanta\*** 315-498-4111  
www.covanta.com

**Feherrubish Removal\*** 315-422-0715  
www.feherrubish.com

**Morgan Rubbish Removal/ Dependable Disposal\*** 315-689-9588  
www.morganrubbish.com

**Onondaga County Resource Recovery Agency (OCRRA)\*** 315-453-2866  
www.ocrra.org

**SMR Fibre\*** 315-453-2800  
www.empirerecycling.com

**Syracuse Haulers Waste Removal, Inc.\*** 315-426-6771  
www.syracusehaulers.com

**Syracuse Trash Pickup** 315-448-2489  
www.syracuse.ny.us

**WM Recycle America\*** 315-461-9323  
www.wm.com

**Waste Management of NY\*** 315-457-0003  
www.wm.com

## UTILITIES

### Cable

**Dig Safely New York\*** 800-962-7962  
www.digsafelynewyork.com

### Electricity/Natural Gas

**National Grid\*** 800-642-4272  
www.nationalgridus.com

**New York State Electric & Gas** 800-572-1111  
www.nyseg.com

**NOCO Energy Corp.\*** 800-662-6776  
www.noco.com

### Water

**City of Syracuse** 315-473-2609  
www.syracuse.ny.us

**Onondaga County Water Authority\*** 315-455-7061  
www.ocwa.org  
OCWA provides water customers in suburban Onondaga County, and parts of Madison, Oneida and Oswego counties.

## VETERINARIANS

**Cayuga Veterinary Services** 315-253-7871  
www.cayugaveterinaryservices.com

**Cortland Veterinary Hospital** 607-756-5659

**Town & Country Hospital for Pets\*** 315-469-5777

**Veterinary Medical Center of Central New York\*** 315-446-7933  
www.vmccny.com

## VOTER REGISTRATION

**Onondaga County Board of Elections** 315-435-8683  
<http://ongov.net/elections/voterRegistration.html>

**New York State Board of Elections** 518-474-1953  
www.elections.ny.gov

\* CenterState CEO Member



Photo courtesy of SUNY Oswego



Photo courtesy of Cayuga County Office of Tourism

## LOCAL LINGO

Brush up on names, words and landmarks to sound like a local.

**The Amp:** Opened in late summer 2015, “the Amp” is short for Lakeview Amphitheater, a lakeside concert venue that can accommodate nearly 18,000 people. With beautiful Onondaga Lake as a backdrop, 2016 concerts included Dave Matthews Band, Phish and Keith Urban.

**Dino:** Now with nine locations across the East Coast, Dinosaur Bar-B-Que is world-famous for its delicious grub. Sound like a local by keeping the name short when you roll up to the original location in downtown Syracuse. (And wear loose pants.)

**Tipp Hill:** This tight-knit community on the west side of Syracuse takes great pride in its Irish heritage. Visit a local Irish restaurant, gift shop or watering hole, run the annual Shamrock Run and be sure to swing by the famous green-on-top traffic light.

**Baby elephant:** The biggest baby in town is Batu, an Asian elephant calf born in May 2015 at the Rosamond Gifford Zoo. Thousands of visitors visit the zoo each year and can now see Batu splash around in a new \$1.8 million water feature, opened in summer 2016.

**Lights on the Lake:** Open from mid-November to early January each year, Lights on the Lake is a two-mile long, drive-through attraction featuring dozens of lighted holiday displays at Onondaga Lake Park in Liverpool. It’s a fun, affordable way to stay warm and toasty while getting the whole family into the holiday spirit.

**The Dome:** The nickname for the Carrier Dome, this marshmallow-looking landmark is home to Syracuse University sports and hosts many other events throughout the year.

**Creekwalk:** The Onondaga Creekwalk is a 2.6-mile long paved trail that stretches from downtown Syracuse to Onondaga Lake. The eventual plan is to connect the Creekwalk to the Loop the Lake Trail and the Erie Canalway Trail.

**Utica greens:** Named for the Upstate city to the east, Utica Greens are a popular dish in Central New York. Recipes vary but the base is usually a leafy green such as escarole with bacon or prosciutto, peppers, breadcrumbs and grated cheese.

**The Fair:** While the Central New York region is home to dozens of fairs and festivals throughout the year, the New York State Fair, which runs for 10 days at the end of each summer, is king. Annual attendance often surpasses one million people. The fairgrounds are also undergoing a \$50 million makeover courtesy of the state, this year.

**Onondaga (pronounced on-uhn-daw-guh):** You’ll find it everywhere. It’s the name of a county, town, college, school district, lake, park and several roads, some of which intersect!

**Coney:** Stand in line at any hot dog stand and you will hear folks debating the pronunciation of this white hot dog made from pork, beef and veal. Is it coney or coonie? No matter how you pronounce it, it will always be a local favorite.

**Chicken Riggies:** This creamy, spicy pasta concoction can be found on menus all over the region. Try ‘em all to find your favorite!

**Lacrosse:** Originating with Native Americans, Central New York is a hotbed for lacrosse enthusiasts and talent. Many local schools start programs in elementary school and both girls and boys, men and women, excel in programs at local high schools and colleges.

**Stickley Furniture:** The high-quality, handcrafted furniture company, famous for its Mission designs, is based in nearby Manlius.



# MADISON COUNTY

is a beautiful and welcoming community.

And you're invited to unwind, explore and enjoy all that it offers.

Enjoy authentic farm-to-table foods at the Colgate Inn in Hamilton and the Brewster Inn in Cazenovia plus craft beverages in the tasting rooms of our many local producers. Visitors can relax in quaint bed-and-breakfasts and polished country inns. And those who want to cycle along the Erie Canalway Trail, are looking for some family fun on the farm, searching for a snapshot of the past at a museum or shopping at unique boutiques, in Madison County there's plenty to explore!



Photo courtesy of Madison County Tourism



Photo courtesy of Madison County Tourism



Photo courtesy of Madison County Tourism



Photo courtesy of Madison County Tourism

Greater Oneida Chamber of Commerce

136 Lenox Ave., Oneida, New York 13421

315-363-4300

[www.oneidachamberny.org](http://www.oneidachamberny.org) • [office@oneidachamberny.org](mailto:office@oneidachamberny.org)

Executive Director: Royale Scuderi



**GREATER ONEIDA**  
CHAMBER OF COMMERCE



# ONEIDA & MADISON COUNTY AT A GLANCE

The city of Oneida is located in Madison County in New York state.

## PHYSICAL CHARACTERISTICS

Area: Madison County .....655 sq. mi.  
 City of Oneida ..... 22 sq. mi.  
 Terrain: Rolling hills and flat plains  
 Elevation: 1,204 feet  
 Climate: Four seasons

## POPULATION

	2010	2015, est.
City of Auburn	11,393	11,134
Cayuga County	73,442	71,849

Source: U.S. Census Bureau

## HOUSEHOLDS

	2010-14
City of Oneida	4,340
Madison County	26,407

Source: U.S. Census Bureau/ \*American Community Survey – 2010

## RACE/ETHNIC BREAKDOWN OF POPULATION PERCENT OF TOTAL POPULATION, 2010

	City of Oneida	Madison County
White	94.1	95.0
Black/African American	1.2	1.8
Asian/Pacific Islander	0.8	0.8
American Indian, Alaska Native	2.1	0.7
Two or more races	1.5	1.3
Hispanic Origin (of any race)	1.4	1.8

## MEDIAN AGE 2010-14

City of Oneida – 40.7  
 Madison County – 40.1  
 New York – 38.1  
 United States – 37.4

## MEDIAN HOUSEHOLD INCOME 2010-14

City of Oneida .....	\$46,958
Madison County .....	\$53,584
New York.....	\$58,687

## MEDIAN SELLING PRICE OF HOMES

YTD 10/31/16  
 Madison County ..... \$124,500  
 New York..... \$230,500

Source: NYS Association of Realtors

National Association of Realtors

## TAXES

Sales .....	8.0%
State.....	4.0%
Local .....	4.0%
State Income Tax .....	4% - 8.82%

Prepared by: CenterState Corporation for Economic Opportunity.

For additional information or more detailed data, contact: 315-470-1800



Photo courtesy of Madison County Tourism

Madison County Tourism, Inc.  
 P.O. Box 1029, Route 20 Brooks Hall,  
 Room 211, Morrisville, NY 13408  
 315-684-7320

<http://madisontourism.com> • [info@madisontourism.com](mailto:info@madisontourism.com)  
 Executive Director: Scott Flaherty





# BUSINESS

From international corporations to local, independently owned businesses, thousands of companies are proud to call Central New York home. High tech, engineering, and eds and meds are just a few of the region's growing industries.



Photo courtesy of Mitch Wejnarowicz Photography



## MEET THE NEIGHBORS

**Janie Goddard**, president, JADAK

**I AM DRAWN TO MY NEIGHBORHOOD BECAUSE** it's close to where my parents live. I went to Jamesville-DeWitt High School and returned to the area after being away for 25 years. My neighborhood has wonderful character; each house is unique and there's natural beauty all around us.

**MY FAVORITE LOCAL HAUNT IS** Green Lakes State Park. I like jogging around the lake and taking time to enjoy the beautiful scenery. My family also loves to eat at Copper Top Tavern.

**I FEEL MOST AT HOME** with my husband, three kids and my dog. I travel a lot for work and I look forward to coming home and spending time with my family.

**CENTRAL NEW YORK IS GREAT FOR** raising a family and working. The people are friendly, the education is outstanding and we have an exceptional and affordable quality of life. The region is also great for business because it's easy to get around town, there is space for growth; we're close to several major metro areas and we have great access to talent.



Photo courtesy of Felix Schoeller North America, Inc.



## CENTRAL NEW YORK'S BUSINESS RESOURCES

CenterState CEO—an independent economic development strategist, business leadership organization and chamber of commerce—offers dozens of resources to start, grow and bring your business to Central New York. [www.centerstateceo.com](http://www.centerstateceo.com)

### START YOUR BUSINESS

The region boasts a host of resources that support early-stage businesses and entrepreneurs, be it seed fund programs; incubators, accelerators and other facilities to kick off your business; collaborative higher education partnerships; mentors and other supports for your business.

- **Funding opportunities** - GENIUS NY, Grants for Growth, Up Start
- **Incubators and accelerators** - The Tech Garden, NYS Innovation Hot Spot Incubator, CNY Biotech Accelerator, Syracuse Center of Excellence
- **Collaborative partnerships** - Syracuse University, SUNY Upstate Medical University

### GROW YOUR BUSINESS

If your business is looking to grow or expand in the region, experts can help you find the right resources, financing and incentives for your project.

- **Business relocation and expansion** - assistance with finding space to suit your growth; expediting zoning and planning approvals; and coordinating with government agencies.
- **Financing and investment opportunities** - help with identifying available grants, low-interest loans and arranging for complete incentive packages.
- **Export assistance and consultation** - a regional export strategy is in place to increase the global competitiveness of the region and its businesses; a designated Export Consultant assists in making international connections and guides businesses through the legalities and considerations of going global. The Central New York International Business Alliance provides export services to companies interested in joining the global market. It offers events, workshops and seminars; trade missions; connecting new-to-export companies with experienced export mentors; counseling; and access to a network of members.

- **Research and development partnerships** – Partnerships between economic development and academic and research institutions in the region assist businesses with research, development and product commercialization needs to achieve growth. This includes subject matter experts and R&D facilities.

## STRENGTHS IN DIVERSE INDUSTRIES

Central New York's economic diversity and industrial heritage is setting the stage for its future growth. The region boasts historic strengths in legacy industries such as manufacturing, **engineering, agribusiness, biomedical** and **electronics**. The region also boasts strong employment and growth opportunities in core industries like **education, health care, insurance** and **financial services** sectors. **Engineering, architectural service** and **environmental systems** firms continue to attract a well-paid and skilled workforce.

These traditionally strong sectors continue to expand alongside new advanced technology industries, such as **digital** and **electronic devices, sensing technologies, advanced manufacturing**, and **STEM-intensive** industries.



Photo courtesy of SUNY Oswego

## KEY CENTRAL NEW YORK INDUSTRY CONCENTRATIONS

	TOTAL EMPLOYMENT (2013)	OUTPUT (2013)	AVERAGE ANNUAL WAGES (2013)
Agribusiness	4,361	\$2.9 Billion	\$41,908
Biomedical	4,726	\$2 Billion	\$67,486
CleanTech	3,633	\$1.4 Billion	\$55,540
Digital & Electronic Devices	4,982	\$2 Billion	\$80,608
Research & Engineering Services	5,020	\$1.4 Billion	\$73,817
Hospitals & Health Services	19,816	\$2.5 Billion	\$44,397
Insurance & Financial Services	17,430	\$6.9 Billion	\$59,809
Precision Metalworking	2,837	\$615 Million	\$49,617
Primary Metals Manufacturing	4,195	\$2.2 Billion	\$54,902
Private Higher Education	9,093	N/A	\$55,261
Software & Internet Services	2,776	\$773 Million	\$66,202
Tourism	6,580	\$852 Million	\$21,169
Transportation & Logistics	8,817	\$1.4 Billion	\$48,201



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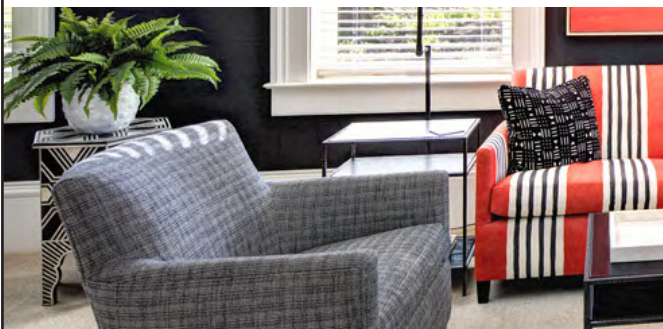
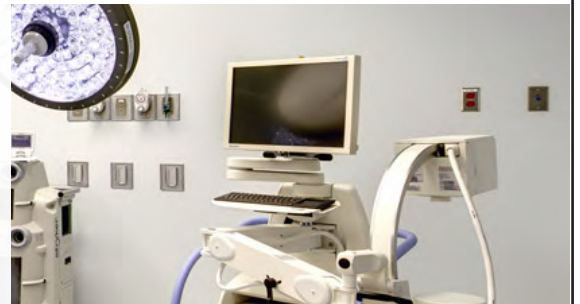


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## BUSINESS RESOURCES

<b>Business Information Consumer Fraud</b> (NYS Attorney General's Office) ag.ny.gov	800-771-7755
<b>Cayuga County Chamber of Commerce</b> www.cayugacountychamber.com	315-252-7291
<b>CenterState CEO*</b> www.centerstateceo.com CenterState CEO is an economic development strategist, business leadership organization and chamber of commerce. CEO provides access to economic development support, advocacy, visibility, business resources, cost savings, employee development, and connections to nearly 2,000 members across the region. We can also help your business become more competitive in international markets through our export assistance programs.	315-470-1800
<b>Central New York Technology Development Organization CNYTDO*</b> www.tdo.org	315-425-5144
<b>CASE: Center for Advanced Systems and Engineering*</b> www.case.syr.edu	315-443-1060
<b>Cortland County Chamber of Commerce</b> www.cortlandareachamber.com	607-756-2814
<b>Downtown Committee of Syracuse*</b> www.downtownsyracuse.com	315-422-8284
<b>Greater Oswego-Fulton Chamber of Commerce</b> www.oswegofultonchamber.com	315-343-7681
<b>Manufacturers Association of Central New York (MACNY)*</b> www.macny.org	315-474-4201
<b>Onondaga County</b> ongov.net Business Certificates County Clerk	315-435-2235 315-435-2227
<b>Onondaga Small Business Development Center*</b> www.onondagasbdc.org	315-498-6070
<b>South Side Innovation Center*</b> www.southsideinnovation.org	315-443-8466
<b>Syracuse University Institute for Veterans and Military Families</b> www.vets.syr.edu	315-443-0141
<b>U.S. Small Business Administration*</b> www.sba.gov/offices/district/ny/syracuse	315-471-9393
<b>WISE Women's Business Center*</b> www.wisecenter.org	315-443-8634
<b>Women Business Opportunities Connection (WBOC)*</b> www.wboconnection.org	315-380-8280
<b>Women's TIES*</b> www.womenties.com	315-708-4288

\* CenterState CEO Member  
° CenterState Chamber Alliance Member

## FOREIGN DIRECT INVESTMENT

Central New York is home to dozens of foreign-owned businesses:

Company	Origin
AXA	France
Agrana Fruit US, Inc.	Italy
Bitzer Scroll, Inc.	Germany
Felix Schoeller Group	Germany
GHD Consulting Services, Inc.	Australia
Huhtamaki	Finland
INFICON	Switzerland
K&N's Foods USA, LLC	Pakistan
Marquardt Switches, Inc.	Germany
National Grid	England
Novelis	Canada
SAAB	Sweden
Teti Bakery	Canada
Volpi Manufacturing	Switzerland

## BRING YOUR BUSINESS TO CENTRAL NEW YORK

Businesses choose to locate in Central New York for its workforce, market accessibility and natural advantages. Located at the crossroads of the northeast, Central New York provides easy access to major markets.

- **Business relocation** - assistance is available with obtaining grants and low-interest loans; expediting zoning and planning approvals; arranging for complete incentive packages; and coordinating with government agencies on such issues as water, sewers and roads.
- **Physical space** - location resources include: business and industrial parks; incubators and accelerators; and an FAA unmanned aircraft systems test site for companies interested in exploring the commercial use of drones. Help is available for selecting the appropriate sites for business expansion, and navigating available real estate for office, commercial or industrial operations.
- **Recruiting employees** - Central New York's quality of life is second to none. This piece, the CNY Community Guide, is a great recruitment piece for prospective employees that highlights all aspects of the area, including business, health care, education, housing, transportation, relocation services and leisure activities.





## CENTRAL LOCATION EQUALS A HUB OF ACCESS & OPPORTUNITY

The 12-county CenterState New York region is an area that:

- Is home to more than **1.5 million people**
- Is **larger than 11 states** by population
- Offers **bi-national access**
- Generates an **economic output greater than 60 percent** of the countries in North, South and Central America
- Is one of the **top five states in terms of labor productivity**
- Includes **35 colleges and universities**
- Embraces **140,000 students** from around the world
- Is the most **densely populated** region in the U.S.
- Produces **20 percent more educated population** than the national average
- Supports a **heritage of innovation and manufacturing excellence**
- Creates **innovative worker training** programs

## STRATEGIC INVESTMENTS: A REGION ON THE RISE

The region's five-year strategic economic development plan, "CNY Rising" was awarded \$500 million in 2015 as part of Gov. Andrew Cuomo's Upstate Revitalization Initiative. The plan offers a vision for accelerating investments in key areas of significant market opportunity, including Unmanned Aerial Systems (UAS), next generation agriculture and food processing, and a global manufacturing and logistics hub. Over the past six years, Central New York has been awarded \$906.8 million in state support and investment, more than any other region in the state!  
[www.centerstateceo.com/news-events/cny-rising](http://www.centerstateceo.com/news-events/cny-rising)



## GLOBALLY CONNECTED LOCALLY INVESTED

Cazenovia has been home to Marquardt's North American headquarters for 35 years. Marquardt Cazenovia employs over 500 people and features a robust, 115,000 sq. ft. manufacturing facility. This location is responsible for the design, assembly and business operations in the area of electronic switches, sensors and controls for automobiles, off-road vehicles, power tools, household appliances and industrial applications. For information about open positions, visit [us.marquardt.com/careers](http://us.marquardt.com/careers).



MARQUARDT

## CENTRAL NEW YORK'S LARGEST EMPLOYERS

EMPLOYER	EMPLOYEES	ADDRESS	TELEPHONE	INDUSTRY
Upstate University Health System*	9,136	750 E. Adams Street, Syracuse 13210	315-464-5540	Academic medical center
Cornell University*	8,610	410 Thurston Ave., Ithaca 14850	607-255-2000	Higher education
St. Joseph's Health*	4,660	301 Prospect Ave., Syracuse 13203	315-448-5111	Hospital and health care system
Oneida Indian Nation*	4,500	2037 Dream Catcher Plaza, Oneida 13421	315-829-8900	Casino, convenience stores, media and production companies, marinas
Walmart	4,500	6438 Basile Road, East Syracuse 13057	315-434-9873	Discount retailer
Syracuse University*	4,407	900 S. Crouse Ave., Crouse-Hinds Hall, Suite 500 Syracuse 13244	315-443-1870	Private, coeducational, and residential university
Lockheed Martin MST*	4,200	1801 State Route 17C, Owego 13827	607-751-2200	Global security and aerospace company
Price Chopper* Supermarkets	4,000	461 Nott Street, Schenectady 12308	518-355-5000	Grocery store chain
Crouse Health*	3,000	736 Irving Ave., Syracuse 13210	315-470-7701	Health care facility
National Grid*	2,200	300 Erie Boulevard W., Syracuse 13202	315-474-1511	Energy delivery company
Tops Friendly Markets*	2,023	PO Box 1027, Buffalo 14240	716-635-5000	Full-service supermarkets
Time Warner Cable*	1,900	6005 Fair Lakes Road, East Syracuse 13057	315-634-6200	Broadband communications
KPH Healthcare Services, Inc.(Kinney Drugs)*	1,795	520 E. Main St., Gouverneur 13642	315-287-3600	Pharmacy health care and services
Lowe's Companies, Inc.	1,726	131 Simon Drive, Syracuse 13224	315-350-2801	Home improvement retailer
Nice N Easy Grocery Shoppes, Inc., A CST Brand*	1,500	7840 Oxbow Road, Canastota 13032	315-697-2287	Convenience stores
Target Corp.	1,500	3657 W. Genesee St., Syracuse 13219	315-233-0600	Discount retailer
Wegmans Food Markets, Inc.*	1,413	1500 Brooks Ave., Rochester, Rochester	800-WEGMANS	Supermarket chain
Loretto*	1,314	700 E. Brighton Ave., Syracuse 13205	315-413-3269	Elder care services
Byrne Dairy Inc.*	1,300	2394 US Route 11, Lafayette 13084	315-475-2121	Dairy manufacturer; convenience stores
Welch Allyn, Inc.*	1,250	4341 State Street Road, Skaneateles Falls 13153	315-685-4100	Medical device manufacturer
Excellus BlueCross BlueShield of CNY*	1,230	333 Butternut Drive, Syracuse 13214	315-671-6400	Health insurance provider
State University of New York at Oswego*	1,213	7060 State Route 104, Oswego 13126	315-312-2500	Educational institution
Verizon Communications*	1,100	6360 Thompson Road, Syracuse 13206	(800)-VERIZON	Communications and technology
Carrier Corp.*	1,100	P.O. Box 4808, Carrier Parkway, Syracuse 13221	315-432-6000	Heating, air conditioning and refrigeration solutions
Chobani LLC*	1,000	47 State Highway 320, Norwich 13815	607-337-1246	Dairy manufacturing
Eaton Corp.*	1,053	1201 Wolf St., Syracuse 13221	315-477-7000	Power management

\* CenterState CEO Member  
Source: *CNY Business Journal 2016 Book of Lists*





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## Global Center for Unmanned Systems

There is significant interest from global UAS firms in the region because of its designation as one of seven federally approved UAS test sites in the U.S. The potential UAS market size is estimated to grow to approximately \$89 billion worldwide by 2022, creating a unique opportunity for domestic and foreign-owned businesses. The NUAIR Alliance, manager of the region's UAS test site, is working with Cornell University, Lockheed Martin, NASA and numerous others to conduct complex tests.

- **International gatherings** - In 2016, CNY hosted the UAS Traffic Management (UTM) Convention, drawing more than 700 attendees from 18 countries to discuss topics related to UTM development and implementation.
- **Hub for UAS-related business** - The region's test site has seen an explosion in demand—conducting 645 test flights last year, a tenfold increase from the year before—further establishing the region as a hub for UAS testing and business opportunities.
- **World's largest UAS competition** - The GENIUS NY business competition received more than 250 applications, including 25 from foreign countries, and awarded \$1 million, \$600,000 and \$400,000 to three companies focused on the unmanned systems and internet of things sectors. The in-residence business competition and accelerator at The Tech Garden also offers stipends, housing, resources, programming and connections. [www.geniusny.com](http://www.geniusny.com)
- **State Support and investment** - The state of New York is firmly committed to strengthening the UAS industry in the region, and offers a wide range of incentives for companies to expand operations or create a location in New York. Additionally, a new \$30 million state investment will develop a 50-mile flight traffic management corridor between Syracuse and Griffiss International Airport, in Rome. NASA is collaborating with the NUAIR Alliance to develop the UTM system. This new corridor will create opportunities for the world's leading sensor companies to deploy, test and validate their systems in support of UTM, for data integrators to test their software on multiple sensing platforms and for industry leading platforms to test and validate their technologies in a fully instrumented, beyond visual line of sight capable environment. [www.nuairalliance.org](http://www.nuairalliance.org)

## New York-Grown, Globally Enjoyed

A resilient climate, affordable land, abundant water and deep agricultural expertise, CNY has it all. As the demand for locally grown fresh produce increases around the globe, CNY is investing in controlled environment agriculture to allow locally grown products to be enjoyed year-round while also investing in innovative solutions such as aseptic packaging facilities. The region also expects the continued growth of local dairy producers and the expansion of local dairy products due to a broader global customer base and increase in demand for products coming from companies like Chobani and Cayuga Milk Ingredients.

## Global Manufacturing and Logistics Hub

Leveraging the region's geographic centrality, CNY is investing in infrastructure and pursuing an inland port to create benefits, reduce logistics costs and enable greater access to global markets for manufacturers, agricultural producers and other exporters in the region.

## INVENTIONS WITH CNY TIES

**Traffic signals:** The Crouse-Hinds Electric Company was founded in Syracuse in 1897. They specialized in high-grade electrical specialties and were the first to manufacture traffic signals.

**Shifting bicycle gears:** The C.E. Lipe Machine Shop, located in Syracuse in 1880 can take credit for inventing the two-speed Hy-Lo Bi-Gear for bicycles.

**Drive-thru:** Maybe it had something to do with the snow even then but Merchants National Bank and Trust Company introduced the first automobile "drive-in bank" in 1949.

**Literacy organization:** Literacy Volunteers of America, the country's first nonprofit focusing on adult literacy, was founded by Ruth Johnson Colvin, of Syracuse, in 1962.

**Dental chair:** The next time you go for a cleaning, credit Milton Waldo Hanchett, of Syracuse, for the chair he invented in 1840.

**Outdoor lighting:** While a student at Cornell University, Elmer A. Sperry invented and installed the first outdoor electric lighting.

**24-second shot clock:** Invented in Syracuse in 1954, the shot clock put an end to stall tactics, which were hurting the NBA by slowing down the game. A monument in downtown's Armory Square commemorates the invention.

**American Girl dolls:** Pleasant Rowland, a Wells College graduate, who has deep ties to Aurora in Cayuga County, created the American Girl brand in 1986. She later sold the company to Mattel for \$700 million.

**Salt potatoes:** Salt potatoes are to Syracuse what chicken wings are to Buffalo—a regional specialty identified with an upstate city. Salt potatoes were invented in the 1800's by local salt workers who boiled small potatoes, skins and all, in brine for an inexpensive lunch. The tasty taters are still enjoyed today; their salt-encrusted skins dipped in melted butter before eating.

Photo courtesy of NUAIR Alliance





# TRANSPORTATION

**Locals and visitors love how easy it is to get around town.** Traveling to, from and around Syracuse and Central New York is a breeze by car, bus, plane or train. The region is at the crossroads of two of New York's major highways, an international airport and a regional transportation center that serves trains and national bus service. The cycling population is also growing as communities add bike paths to the landscape.



## MEET THE NEIGHBORS

**Kevin Ellis**, CEO, Cayuga Marketing and Cayuga Milk Ingredients

### I AM DRAWN TO MY NEIGHBORHOOD BECAUSE

there is an immense sense of community in and around Auburn. People care about each other and the community is very welcoming to newcomers. I moved from Rochester over a year and a half ago to Cayuga County, and I can say we felt as though we were coming home.

**MY FAVORITE LOCAL HAUNT IS** Moro's Table in Auburn. I absolutely love the food and staff. It is second to none.

**I FEEL MOST AT HOME** in Central New York in my current position. As a farm kid from Tully, I have a passion for the American farmer, so I feel at home working with these great people every day.

**CENTRAL NEW YORK IS GREAT FOR** getting to and from other places. Syracuse Hancock International Airport has service to and from major airport hubs, so it is easy to get to anywhere in the world and we don't have to wait in traffic to do it. CNY is also great for snow skiing, water skiing, fishing, hiking, snowmobiling and just about any outdoor activity. For those who prefer to be indoors, Syracuse has great shopping, restaurants and entertainment.



## NEW YORK STATE TRAVEL 101

- For roadside assistance call 911 or look for posted instructions.
- For travel and traffic information, go to [www.511ny.org](http://www.511ny.org) or call 511.
- Seat belts are required in New York state for all front-seat passengers regardless of age and rear seat passengers younger than 16.
- Use of handheld cellphones is prohibited while operating a motor vehicle.
- New York State Thruway E-Z Pass information: [www.e-zpassny.com](http://www.e-zpassny.com) or call 800-333-8655.



Photo courtesy of SU Connective Corridor



# OSWEGO COUNTY

Within Oswego County, you will find the best in education, workforce development, health care, affordable housing, as well as artistic, historical and cultural diversity. Our surrounding rivers, lakes and forests offer a bounty of recreational activities any time of the year. Friendly neighbors and welcoming community are just a couple more reasons why Oswego County is more than a great place to do business, it's a wonderful place to call home.



Photo courtesy of Demetri Andritsakis



Photo courtesy of Demetri Andritsakis



Photo courtesy of Cre8 Studios



Photo courtesy of Demetri Andritsakis

**Greater Oswego-Fulton Chamber of Commerce**  
44 East Bridge St., Oswego, NY 13126  
315-343-7681

[www.oswegofultonchamber.com](http://www.oswegofultonchamber.com) • [director@oswegofultonchamber.com](mailto:director@oswegofultonchamber.com)

Executive Director: Katie Toomey

Coordinator: Jackie Zaborowski





# OSWEGO COUNTY & FULTON AT A GLANCE

The cities of Oswego and Fulton are located in Oswego County in New York state.

## PHYSICAL CHARACTERISTICS

Area: Oswego County.....	952 sq. mi.
City of Oswego.....	8 sq. mi.
City of Fulton.....	4 sq. mi.

Terrain: Rolling hills and flat plains

Elevation: 285 feet

Climate: Four seasons

## POPULATION

	2010	2015, est.
City of Oswego	18,142	17,787
City of Fulton	11,896	11,552
Oswego County	122,109	120,146

Source: [quickfacts.census.gov](http://quickfacts.census.gov)

## HOUSEHOLDS

	2010-14
City of Oswego	7,669
City of Fulton	4,532
Oswego County	45,300

Source: [quickfacts.census.gov](http://quickfacts.census.gov)

## RACE/ETHNIC BREAKDOWN OF POPULATION

PERCENT OF TOTAL POPULATION, 2010

	City of Oswego	City of Fulton	Oswego County
White	94.8	95.5	96.3
Black/African American	1.3	1.0	0.8
Asian/Pacific Islander	1.2	0.5	0.6
American Indian, Alaska Native	0.3	0.5	0.4
Other	0.9	0.8	0.6
Two or more races	1.5	1.7	1.3
Hispanic Origin (of any race)	4.4	3.1	2.1

Source: U.S. Census Bureau/ American Community Survey – 2010

## MEDIAN AGE 2010-14

City of Oswego	– 36.3
City of Fulton	– 35.0
Oswego County	– 38.9
New York	– 38.1
United States	– 37.4

## MEDIAN HOUSEHOLD INCOME 2010-14

City of Oswego.....	\$39,466
City of Fulton.....	\$34,856
Oswego County.....	\$47,646
New York.....	\$58,687

## MEDIAN SELLING PRICE OF HOMES

YTD 10/31/16

Oswego County.....	\$95,000
New York.....	\$230,500

Source: NYS Association of Realtors

National Association of Realtors

## TAXES

Sales.....	8.0%
State.....	4.0%
Local.....	4.0%
State Income Tax.....	4% - 8.82%

Prepared by: CenterState Corporation for Economic Opportunity.

For additional information or more detailed data, contact: 315-470-1800



Photo courtesy of Oswego County Promotion & Tourism

## Oswego County Promotion & Tourism

46 East Bridge Street, Oswego, NY 13126

315-349-8322 or 1-800-248-4FUN (4386)

<http://visitoswegocounty.com> • [tourism@oswegocounty.com](mailto:tourism@oswegocounty.com)

Coordinator of Tourism and Public Information: Janet Clerkin

Public Information Officer: Kelly Jordal

Tourism and Public Information Liaison: Mary Ellen Barbeau

Tourism and Public Information Liaison: Lisa Gray



It's great outdoors.  
[www.visitoswegocounty.com](http://www.visitoswegocounty.com)



## IT'S EASY TO GET AROUND – OR GET AWAY

One of the best things about living and doing business in Central New York is the region's transportation systems. Getting to work is easy and proximity to Northeast metro areas is a pleasant surprise!

### AIR

**Syracuse Hancock International Airport\*** 315-454-3263  
www.flysyracuse.com

The airport has undergone a major transformation over the past year, including the addition of several direct leisure flights and new restaurants and retail shops. The airport is six miles north of the city of Syracuse. From the NYS Thruway, take Exit 36; from Interstate 81, take exit 27.

#### Major Domestic Airlines

Air Canada	888-247-2262
Allegiant	702-505-8888
American Airlines	800-433-7300
Delta Air Lines*	800-221-1212
www.delta.com	
JetBlue Airways	800-538-2583
United Airlines	800-864-8331

#### Charter Air Service

**Altius Aviation, LLC\*** 315-455-7555  
www.flyaltius.com

**Ithaca Tompkins Regional Airport** 607-257-0456  
flyithaca.com

**Watertown International Airport** 315-786-6000  
watertownairport.com

### BUS

**Centro Bus\*** 315-442-3400  
Centro.org

Centro is a public bus service with its Transit Hub located in downtown Syracuse. The hub is the main transfer location for Centro Syracuse buses and a connection point to Centro Auburn and Centro Oswego bus services.

**Centro Call-A-Bus\*** 315-442-3420  
www.centro.org/callabus.aspx  
For elderly or disabled riders

**Greyhound Bus Lines** 800-231-2222  
Greyhound.com 315-472-5339

**MegaBus** 877-462-6342  
us.megabus.com

**Suburban Transportation** 315-437-0058  
www.suburbantransport.com

**Trailways** 800-776-7548  
Trailways.com

### CAR RENTAL COMPANIES

**Americar\*** 315-455-2404  
www.americarsyr.com

**Avis Budget\*** 315-449-2732  
www.avis.com

**Enterprise Rent-a-Car\*** 315-423-0022  
www.enterprise.com 800-261-7331

**Hertz** 800-654-3131  
www.hertz.com

**Thrifty Car Rental\*** 800-455-1001  
www.thrifty.com

### HIGHWAYS

The Heart of New York—Syracuse and its suburbs are located at the crossroads of Interstates 81 and 90. I-81 is a major north-south highway that runs through the city, providing straight, nonstop travel between Canada and Pennsylvania. I-90, is the New York State Thruway, which runs east-west, intersecting I-81 just north of Syracuse.

**New York State Thruway** 800-847-8929  
www.thruway.ny.gov

### RAIL

**Amtrak** 800-872-7245  
www.Amtrak.com 315-477-1152  
Nationwide rail travel with eight daily departures.

### REGIONAL TRANSPORTATION CENTER

**William F. Walsh Regional Transportation Center** 315-478-1936

www.centro.org/regional.aspx

The RTC is Central New York's one-stop transportation center providing service to other cities. Located across from Destiny USA, it is home to train and bus services provided by Amtrak, Greyhound, MegaBus and Trailways, and Centro commuter buses.

### TAXI COMPANIES

**4 SU Taxi** 315-410-1010  
www.4SUTaxi.com

**Bellavia Transportation** 315-437-2120

**Blue Star Taxi** 315-437-4000  
www.bluestartaxi.us

**CNY Sedan Services\*** 315-433-2368

**Dependable Taxi** 315-741-5127  
www.dependabletaxi.org

**Salt City Taxi & Transport, Inc.\*** 315-433-9900

**Suburban Taxi\*** 315-434-9999  
www.needacab.com

**Suburban Transport\*** 315-437-0058  
www.suburbantransport.com

**Syracuse Regional Taxi\*** 315-437-5555  
www.syracusetaxi.com  
Official Airport Taxi

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